



MEMORANDUM OF UNDERSTANDING

AMONG

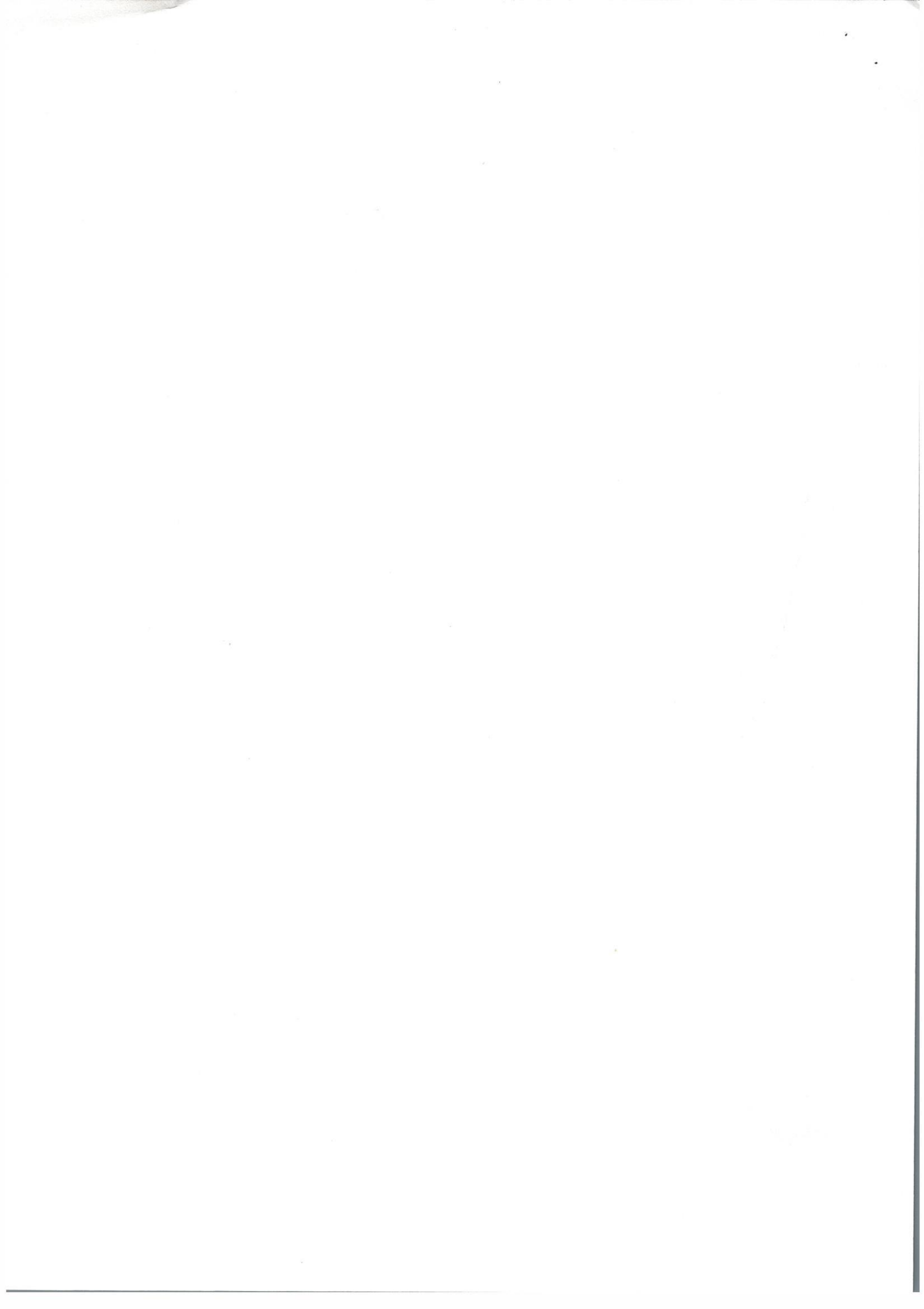
COMMISSIONERATE OF COLLEGIATE EDUCATION -
TELANGANA (CCETS)

AND

TELANGANA STATE COUNCIL OF HIGHER EDUCATION,
TELANGANA

AND

INDIA MATTERS FOUNDATION



This Memorandum of understanding (hereinafter referred to as "MoU") is entered into by and among

COMMISSIONERATE OF COLLEGIATE EDUCATION, HYDERABAD, having its registered office at 3rd floor, Vidya Bhavan, opposite Latha Talkies, Nampally, Hyderabad-500001 and herein after unless the context otherwise requires, be referred to as "CCETS" as FIRST PARTY

AND

TELANGANA STATE COUNCIL FOR HIGHER EDUCATION (formed out of APSCH Act 16 of 1988 as per the provisions of the AP Reorganization ACT 2014) with registered office at JNAFU Building, 1st Floor, Mahaveer Marg, opp. Mahaveer Hospital, Masab Tank, Hyderabad, Telangana 500028 and herein after unless the context otherwise requires, be referred to as "TSCHE" as SECOND PARTY

AND

India Matters Foundation, an apolitical, autonomous, registered Public Charitable Trust and non-profit organisation established under the Trust Act and yet to obtain the registration under section 12AA of Income tax Act (Under Process). It is represented by its Managing Trustee Mr. Vijay Kumar Nair having their office at E1, 80 Nungambakkam high road, Chennai-600034, Tamil Nadu and herein after unless the context otherwise requires be referred to as "IMF" as THIRD PARTY

(Three Parties are hereinafter jointly referred to as "Parties" and individually as a "Party")

Introduction

A. Whereas CCETS is a non-profit organisation created by the Government of Telangana to promote education, giving special attention to backward and rural areas. It aims to strengthen education at under graduation level especially for underprivileged sections of the society.



- B. Whereas, the Telangana State Council of Higher Education (TSCHE) is primarily a coordinating body between the University Grants Commission (UGC), the State Government and the Universities. The Council coordinates and determines the standards in institutions of Higher Education, Research, Scientific and Technical Institutions in accordance with the guidelines issued by the University Grants Commission from time to time. The Act 16 of 1988 envisages three distinct functions to TSCHE; (a) Planning and Coordination, (b) Academic Functions and (c) Advisory Functions.
- C. India Matters Foundation (IMF) is an autonomous public charitable trust and non-profit organization working with an objective of youth development through its charitable activities.
- D. Whereas IMF in furtherance of its objective, engages in establishing "Global Education and Careers Forum" a leading professional consortium. The consortium comprises of Government agencies, NGOs, and Educators in India & abroad who share the common vision of empowering youth with globally demanded skills, knowledge and experiences to be successful in the 21st century's Global Market Place. The consortium works to facilitate exchange of views, knowledge and skills between educators from different countries.
- E. Whereas Commissionerate of Collegiate Education, in the State of Telangana is desirous of engaging in career guidance, overseas education counselling services and employability skill enhancement initiatives, for the students pursuing under graduation in the state.
- F. Telangana State Council of Higher Education is interested is to stimulate and facilitate the development of collaborative and mutually beneficial programs which serve to enhance the intellectual life and cultural development in Telangana and to contribute to increased international cooperation in the field of Higher Education.

CCETS, TSCHE & IMF desire to enter into this Memorandum setting out the terms and conditions under which the purpose and scope of this MoU will be achieved.

Article 1

Effective Date

The parties hereby agree that the effective date of this MoU shall be the date on which it is signed. The Preamble to this agreement constitutes an integral part thereof.

Article 2

Purpose and Scope

Purpose: This MoU outlines mutual cooperation among the three parties in the space of Popularising the student academic verification services (SAVS) platform developed by the Telangana State Council of Higher Education, Capacity building in the higher education sector, overseas education support services, and the creation of a platform for students to interact with global forums to showcase their skills and knowledge.

Roles and Scope of cooperation: The parties agree to, in the spirit of mutual cooperation, use the best efforts towards fulfilment of their respective obligations in achieving the purpose of this MoU.

2.1 Responsibilities of CCETS

- Will recommend and encourage all Degree Colleges working under its ambit to partner with "Global Education and Careers Forum".
- Will recommend and encourage all Government Degree Colleges under its purview to motivate their final year students to make use of the "Global Education and Careers Forum platform to enhance their global employability skills.
- Ensure that the necessary infrastructure like well-equipped class rooms and auditoriums are made available to facilitate selection and mentoring programs by Global Education and Careers Forum.

- Identify and nominate faculty who will work with international partners of the forum, in organising various activities such as competitions.
- Extend support in inviting speakers from higher offices and media who share the vision of enhancing employability skills in students pursuing under graduation.
- Extend support in conduct of Global Education and Careers Forum activities in GDCs without affecting the normal academic work in the college.

2.2 Responsibilities of TSCHE

- Assist in popularising the student academic verification services (SAVS) platform among Global Universities.
- Engage in identifying, coordinating, and developing, faculty development sessions in association with Global University partners of GECF
- Encourage higher education institutions in the state to develop an echo system that assists study abroad aspirants on campus.
- Identify and assist to develop partnerships, seminars, and workshops that increase international cooperation in the field of Higher Education.

2.3 Responsibilities of IMF

Through Global Education and Careers forum, IMF will

- Design, structure and organise student & faculty centric seminars, workshops and competitions that help enhance the skills and knowledge of students to meet the global bench-mark.
- Organise selections to identify suitable students who are interested in pursuing higher education in international universities.
- Introduce the selected students to the concepts of global work and study skills through international seminars and one-to-one mentoring.

- Mentor selected students by organising soft skills development work shops and in the area of cross-cultural communication skills as required.
- Organise Inter College and Interstate competitions which provide a platform to the students to showcase their abilities.
- Organise Faculty Development Programmes to the nominated faculty who will be overseeing the said project in their respective colleges.
- Organise webinars on topics related to "Employability Trends in specific subject areas" in association with international universities.
- Organise international summit titled "Global Education and Careers Summit, consisting of panel discussions, Familiarisation trips and other suitable engagements for heads of educational institutions to engage with international educators.
- Organise events for students to meet International educators which will help them explore higher education opportunities.
- Provide promotional materials wherever necessary.
- Issue appropriate certificates to the participants.

ARTICLE 3

Term

The MoU will be effective for a period of three **(3)** years from the date of signing. The MoU may be extended on mutually agreed terms for a further period of one year or for such other period as mutually agreed by parties.

ARTICLE 4

Financial liabilities

The program is free of cost. India Matters Foundation and/ or Global Education and Careers forum shall not charge any fees on whatsoever account/name either from the students or the Commissionerate of Collegiate Education-Telangana or its affiliated institutions for conducting the aforesaid program.

However, students who get selected to pursue higher education in foreign universities will have to pay the Tuition fee and Application fee

as mentioned in their admission letter directly to the University concerned.

Article 5

Confidentiality

5.1 This document is confidential. Both the parties agree to maintain in confidence, and not reveal to any person or body, rights and obligations of the parties or any information or data which it receives through the other pursuant to this Agreement. The provision of Confidentiality shall survive the termination of this MoU and continue to bind the parties.

5.2 Three parties hereby declare that they know that this undertaking will be in force during the validity of this MoU, as well as at any time after this MoU is terminated.


5.3 Three parties declare that they know that the undertaking pursuant to this agreement is a pre-requisite for each party to enter into this MoU with the other, and that without this declaration each would not be willing to enter into an agreement with the other.

Article 6

Intellectual Property

6.1 Intellectual property means all systems, processes, procedures, propositions descriptions, models, copyrights, trademarks, trade secrets, and patents, utility models, methods and other intellectual property rights recognized in any jurisdiction worldwide, including all applications and registrations.

6.2 The materials provided by IMF and "Global Education and Careers Forum" are protected by copyright, including without limitation by copyright Law and other applicable laws in India.



6.3 CCETS, TSCHE & IMF will not reveal, make use of or commercialize any of the confidential information provided by CCETS/TSCHE/IMF either during the currency or after termination of the related Agreement for a period of five years.

6.4 IMF will retain the right of ownership to all the Intellectual Property Rights. CCETS & TSCHE shall not use intellectual property that is in any way based on the systems, processes, protocols, propositions and models of IMF, even though CCETS & TSCHE may have amended and added to the foundation Intellectual Property.

6.5 The data of the students should not be shared to anyone without the permission of CCETS & TSCHE other than for the project for which the students have registered.

ARTICLE 7

General Provisions

7.1 Three Parties agree to maintain at all times, a one-point contact for undertaking and overseeing the initiatives listed out in this MoU. Any change in the contacts will be promptly notified to the other party.

All notice/s to be given under this MoU shall be delivered either by (1) Registered Post, or (2) by Courier Service, or (3) by electronic mail to the applicable Party at the contact details indicated below:

Contact from IMF:

Name : India Matters Foundation
Attention : Sri. S.Lakshmi Narayanan
Designation : Secretary
Address : 40A, Nungambakkam High Road, High Towers, Nungambakkam, Chennai-600034
Email ID : lakshmi@imfoundation.in
Contact Number : 9840022612

Contact from CCETS:

Name : Commissionerate of Collegiate Education
Attention : Dr. G.Yadagiri
Designation : Regional Joint Director of Collegiate Education
Address : 3rd Floor Vidya Bhavan, Opposite to Latha
Talkies, Nampally, Hyderabad-500001
Email ID : comm-ce@telangana.gov.in
Contact Number : 9441364293

Contact from TSCHE:

Name : **TELANGANA STATE COUNCIL HIGHER
EDUCATION, HYDERABAD**
Attention : **Dr.N. Srinivasa Rao**
Designation : **Secretary, TSCHE**
Address : 1st Floor, JNAFU Building, Mahaveer Marg, opp.
Mahaveer Hospital, Masab Tank, Hyderabad,
Telangana- 500028
Email ID : chairmantsche@gmail.com
Contact Number : +91 40 23300437; +91 40 23310395;
+91 40 23311594

7.2 This MoU references good faith efforts by both CCETS, TSCHE and IMF and is an expression of the Parties current intent and recognizes the fact that the execution of some of the terms of the MoU could require the parties to enter into definitive agreements. It is understood that without such definitive agreements, the terms of the MoU are not legally binding and will not be relied upon by any party for any purpose and no party is or will be bound by the terms of this MoU, unless and until definitive agreements are signed.

7.3 Terms and Termination:

The terms and conditions agreed under this MoU shall commence on the date of signing and shall remain in effect until terminated.

This MoU may be terminated by any of the Parties by giving not less than 3 months' notice in writing to the other Party.

7.4 Amendments: Any of the party may request changes to this MoU. Any changes, modifications, revisions, or amendments to this MoU which are mutually agreed upon by and between the parties to this MoU shall be incorporated by written instrument, and effective when executed and signed by all parties to this MoU.

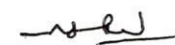
7.5 Applicable Law: The construction, Interpretation and enforcement of this MoU shall be governed by the laws of India. The courts of Hyderabad shall have jurisdiction over any action arising out of this MoU and over the parties, and the Venue shall be Hyderabad, India.

7.6 This MoU supersedes all prior oral or written communications, discussions and representations communicated among the parties hereto in respect of the subject matter of this MoU.

7.7 Any notice under this MoU will be in writing and delivered by hand or by registered post acknowledgement due, to the other party at the registered office or as may be substituted by the notice. Any notice sent by e-mail/ post will be effective on the date of receipt.

7.8 Severability: Should any portion of this MoU be judicially determined to be illegal or unenforceable, the remainder of the MoU shall continue in full force and effect, and either party may renegotiate the terms affected by the Severance.

7.9 Third party Beneficiary Rights: The parties do not intend to create in any other individual or entity the status of a third party beneficiary, and this MoU shall not be construed so as to create such status. The rights,



duties and obligations contained in this MoU shall operate only among the parties to this MoU, and shall inure solely to the benefit of the parties to this MoU. The provisions of this MoU are intended only to assist the parties in determining and performing their obligations under this MoU. The parties to this MoU intend and expressly agree that only parties signatory to this MoU shall have any legal or equitable right to seek to enforce this MoU to seek any remedy arising out of a party's performance or failure to perform any term or condition of this MoU, or to bring an action for the breach of this MoU.

IN WITNESS WHEREOF, the parties hereto have executed this Understanding on the date, month and year, hereinabove written.

For IMF, Chennai

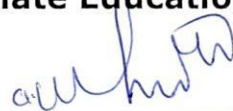


Name : Sri. Vijay Kumar Nair

Designation : Managing Trustee, IMF

Date : 25.01.2023

**For Commissionerate of
Collegiate Education, Telangana**



Name : Dr. G. Yadagiri

Designation : Regional Joint Director

Date : 25.01.2023

For TSCHE, Hyderabad



Name : Dr. N. Srinivasa Rao

Designation : Secretary, TSCHE

Date : 25.01.2023

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred as the 'MoU') is agreed and signed on 24th Day of January 2022

by & between

COMMISSIONERATE OF COLLEGIATE EDUCATION, GOVERNMENT OF TELANGANA", having its office at 3rd Floor, Vidya Bhavan, Nampally, Hyderabad hereinafter called "**CCETS**" (which expression shall, unless it be repugnant to the context or meaning thereof, mean and include their administrators, successors in business and permitted assigns) or the '**First Party**', of the First Part;

AND

ETHAMES EDUCATION SOCIETY having its registered office at Punjagutta Circle, Diagonally Opp. to Hyderabad Circle, Hyderabad, 500082 and possessing Society registration number 539 of 2010 hereinafter called "**Service Provider**" (which expression shall, unless it be repugnant to the context or meaning thereof, mean and include their administrators, successors in business and permitted assigns) or the '**Second Party**' of the Other Part

Where as,

- a) Commissionerate of Collegiate Education, Government of Telangana, (CCETS) is a Department created by Government of Telangana and intends to launch programmes that will create employable manpower, which is of crucial importance to the economy of the State of Telangana.
- b) The Service Provider is a Society incorporated under the Societies Act, of 2001 and is engaged in the service of providing Educational, Training & Employability Services to Educational Institutes, Universities and Companies.

Now in consideration of the mutual covenants and obligations contained herein, it is hereby agreed as follows:

This MoU shall come into force with effect from the date of this MoU and shall be valid for five years unless terminated by either party. If any future statutory provision requires that the MoU be varied in any material way, both parties agree to change or modify any terms of this MoU, by mutual consent to suit their business requirements. Prior to expiry, the MOU may be renewed for such further period as may be mutually agreed between the parties.



PURPOSE:

On behest of "Commissionerate of Collegiate Education" (CCETS), EThames Education Society to provide job/employment related training to selected students of the Government Degree Colleges under the purview of CCETS, in order to help them get recruited by the Big 4 accounting firms, MNCs and other reputed organizations.

SCOPE OF THE MOU:

It is hereby agreed between the parties that

- i. EThames Education Society and CCETS, with the help of the Universities/Colleges of the State shall launch the said Job oriented Training programs.
- ii. EThames Education Society to recruit/identify students on the specific requirements of the companies from the colleges under the purview of CCETS.
- iii. EThames Education Society to build and execute the training program.
- iv. EThames Education Society to help students in getting jobs in Big 4, MNCs and other organizations of repute.
- v. In the first phase of the training, CCETS and EThames Education Society to identify students from the following government colleges under CCETS:
 - a. Government City College (A), Nayapul, Hyderabad
 - b. Government Degree College for Women(A), Begumpet
 - c. Government Degree College for Women(A), Nampally
 - d. Government Degree College, Khairatabad
 - e. Government Degree College, Narayanguda
 - f. Government Degree College, Kukatpally
 - g. Government Degree College, Patancheru
 - h. Government Degree College, Serilingampally

And selected other Government Degree Colleges under purview of CCETS, thereafter.

ROLE OF THE CCETS:

CCETS, Government of Telangana

- CCETS will encourage the State Universities and Colleges to become a partner to this initiative and launch the said Job oriented training programs in partnership with the Service Provider.
- Under this MOU, there will be NO Financial obligation on CCETS, Govt. Colleges under its purview and its students.





ROLE OF THE ETHAMES EDUCATION SOCIETY:

- ETHames Education Society will provide job/employment related training to selected students of the Government Degree Colleges under the purview of CCETS, in order to help them get recruited by the Big 4 accounting firms, MNCs and other reputed organizations.


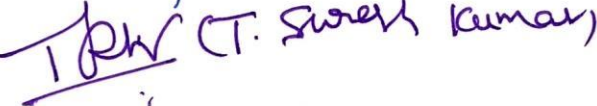
CONFIDENTIALITY:

Except as may be expressly required, neither First Party nor Second Party nor any persons employed or retained by it shall disclose or make available to any third party, any information concerning the terms of this MoU, or any confidential or proprietary materials to which it may have gained access, or any information or data concerning any aspects of the Disclosing Party, or an affiliate of the Disclosing Party or their operations, existing or future business dealings, or any other information regarding their services.

For and behalf of **the Commissioner of Collegiate Education, Telangana**

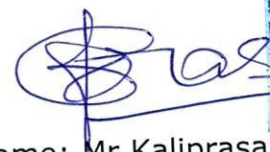

Name: Dr. G. Yadagiri
Designation: Regional Joint Director of Collegiate Education, Telangana
*Regional Joint Director
Collegiate Education
Commissioner of Collegiate Education
Telangana, Hyderabad.*

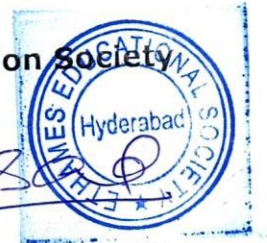
Witness:

1.  (S.V.S.T. Uloop)
2.  (T. Suresh Kumar)

For and behalf of

ETHames Education Society







Name: Mr. Kaliprasad Gadiraju

Designation: Chairman- ETHames Education Society

Witness:

1.  VIVEK VERMA
2.  (ASHISH CHADHA)

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as "MoU") has been agreed, made and executed on this 17th day of January 2023.

By and between

LRR Technologies (Hyderabad) Pvt Ltd (referred to hereafter as "100pins"), located at 305, 6-3-628/9/3&4, Anand Nagar Colony, Khairatabad, Hyderabad – 500004 and represented by its Managing Director as First party

and

The Commissionerate of Collegiate Education, Government Of Telangana, Vidya Bhavan, Nampally, Hyderabad 500001 (herein after known as CCETS, Hyderabad which expression shall mean and include its heir, successors, executors, administrators, authorized representatives and permitted assigns) representing as Second Party

(LRR Technologies (Hyderabad) Pvt Ltd and CCETS shall hereinafter be collectively referred to as the "**Parties**" and individually referred to as "**Party**" in this MOU)

Purpose

This MoU is being entered into for the following reasons:

1. Enable the development and operation of certain official web and mobile apps for the CCETS and for all the colleges under the CCETS, by 100pins, using 100pins' proprietary code, themes, hosting infrastructure and messaging engines
2. Authorize 100pins to upload the mobile apps (first version and all subsequent updates) to the Google Play Store and Apple App Store on behalf of the CCETS.

K. Han

ANW

Responsibilities and Rights of the Parties

1. 100pins will offer the services mentioned above for free of cost. Any data shared by the colleges under CCETS with 100pins, or by the users who use the web/mobile apps, will reside on the machines hosting the apps (or their backups). 100pins will be allowed by CCE to send messages of their own to the users of the web/mobile apps.
2. 100pins will create the applications, and upload them to the Google Play Store and Apple App Store through its own accounts. If CCETS would like the apps to be uploaded onto its own Play Store and Apple App Store accounts, it will need to share the credentials of such accounts with 100pins.
3. All content to be added to the apps will be the responsibility of the CCETS / the colleges under the CCETS. 100pins will merely provide a back-end content management system (CMS) to add the content.
4. CCETS will make downloading and usage of the apps built by 100pins mandatory for all the faculty, staff and colleges under it. Specifically, capturing student feedback for every class in each of the colleges under the CCETS will be made mandatory. The deadline for this will be January 31, 2023, for colleges based in Hyderabad, and February 28, 2023, for all the remaining colleges.
5. Moderation, appropriateness and legality of the content and the messages sent on the web/mobile apps will be the responsibility solely of the CCETS; 100pins is merely a technology provider. The CCETS and the colleges under it will need to abide by all the terms of using the 100pins services posted on the 100pins.com website, which will hold in case of any differences or disputes, and which may be revised from time to time.
6. Both Parties reserve the right to withdraw from this MoU at any time.

K. Han

100pins

The Parties hereby agree to the terms and conditions outlined in this MoU, and such is demonstrated throughout by their signatures below:

For and on behalf of LRR
Technologies (Hyderabad) Pvt Ltd

K N Krishna Kishore

Name: K N KRISHNA KISHORE
Designation: MD & CEO
LRR Technologies (Hyderabad) Pvt.
Ltd.

Witness:

1. P.M. Veerani^o kumar
9246372012
2. K. Rhea Chakravarthy.

For and on behalf of Commissioner
of Collegiate Education, Telangana

G. Yadagiri

Name: Dr. G.Yadagiri 17/1/2023
Designation: Regional Joint Director
of Collegiate Education.

Witness:

1. [Signature]
2. TKW

MEMORANDUM OF UNDERSTANDING

The Memorandum of Understanding (herein after referred as MoU) is signed on the 9th day of November 2022

By and between

RiseSharp Technologies Private Limited ("GetJobReady"), having its address at 5A, Melange Towers, Madhapur, Hyderabad, Telangana – 500081 (which expression shall, wherever the context so admits, mean and include its successors in office and permitted assignees) of the **ONE PART;**

And

COMMISSIONERATE OF COLLEGIATE EDUCATION, GOVERNMENT OF TELANGANA having its office at 3rd Floor, Vidya Bhavan, Nampally, Hyderabad-500001 hereinafter called as 'CCETS' (which expression shall mean and include its heirs, successors, executors, administrators, authorized representatives and permitted assignees) of the **OTHER PART**

RiseSharp Technologies Private Limited ("GetJobReady") and '**CCETS**' are hereinafter collectively referred to as 'Parties' and individually as 'Party'.

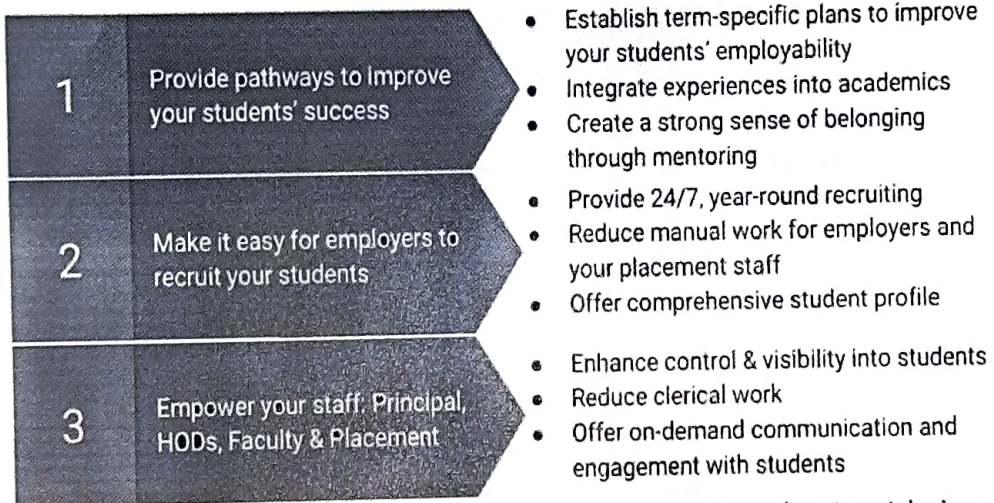
GetJobReady is a social impact venture with the mission of changing the college-to-job trajectory for millions of college students in India, by working with higher education institutions and businesses. **GetJobReady** was founded with a simple goal of helping college students transition from college to career successfully, help map out the best career plan of action while in college, prepare to succeed in a competitive job market, provide the resources and tutorials to pursue job opportunities, and connect job-ready college students and graduates to employers.

This Memorandum of Understanding (MoU) shall terminate upon expiration or termination of the subscription service with **GetJobReady**. The GetJobReady Platform, a strategic initiative to elevate a higher education institution, helps educational institutions:



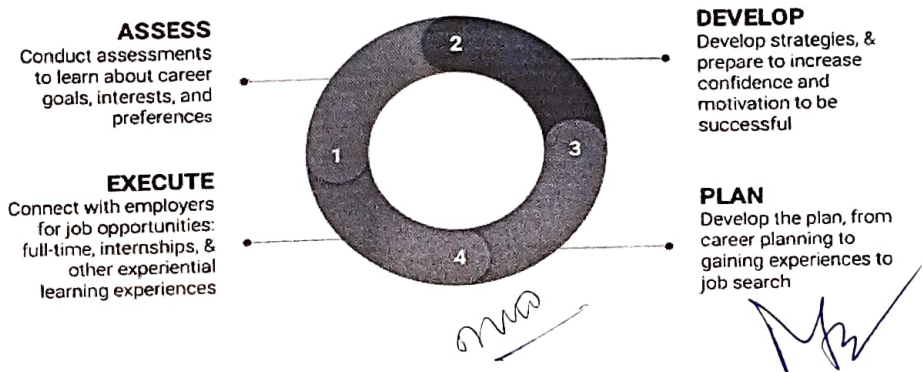
1. **Improve Student Outcomes:** Providing pathways to improve students' success and helping students navigate the stressful process of career planning and job search.
2. **Attract Employers:** Providing with a streamlined system to attract and engage with employers. Offers a platform for employers to recruit students 24/7, year-round, and automates on-campus and off-campus recruiting processes to reduce manual work.
3. **Enhance Brand:** Improving institution's brand and reputation in the marketplace through best-in-class career development services infrastructure and improved student outcomes.
4. **Gain Visibility & Control:** Empowering educational institutions with complete control and visibility into your student outcomes and job placement. Providing visibility & control at every level.

The Framework to Elevate, Powered by GetJobReady



In current challenging times, student (& parent) anxiety about not being able to develop the necessary competencies to succeed professionally and find a job upon graduation are at the top. Tackling this challenge is paramount to the success of a higher education institution, and the institution's success depends on the student outcomes. Market leading institutions like yours are turning to new strategies and approaches to maximize their value proposition, through career pathways and mentoring for students and streamlined engagement with employers.

The GetJobReady Platform



The GetJobReady Platform helps students plan, prepare, and pursue the best path to a successful transition from college to career:

1. ASSESS

Conduct assessments to learn about their career goals, interests, values, skills, and preferences.

Features

1. Know what's important to them, including criteria for their career selection
2. Receive guidance that covers such areas as personality types, motivational traits, and top job areas to pursue
3. Define and clarify their academic and professional goals
4. Explore their career possibilities: Identify all the choices that are available to them as they consider their career path, both short-term and long-term
5. Review the current market trends, opportunities and challenges impacting their field of interest

2. DEVELOP

Develop strategies to achieve their professional goals and prepare to increase confidence and motivation to be successful in their job search.

Features

1. Develop resume using Resume Builder, including creating a PDF version of resume to post on online job search directories
2. Establish a polished, professional online presence (LinkedIn Profile, Profile on Job Search Sites)
3. Get interview advice to help learn the art of interviewing: Review interviewing strategies, tips, and best practices
4. Prepare for a library of most asked interview questions, including approaches to answering them — Questions on education, Questions on experience, Behavioral questions, Questions about Strengths and Weaknesses, Questions about salary, Open-Ended questions
5. Prepare to ask an interviewer question to show their interest and gauge "fit", including company culture
6. Practice mock interview sessions

3. PLAN

Develop the plan, step-by-step, through the complete career planning and job search process.



Features

1. Develop job search strategy and timeline
2. Map out the best plan of action while in college
3. Request appointment with career services office to discuss your career plans, job-readiness, and job search plan, or discuss your graduate school plans
4. Create a "best fit" companies list matched to their job goals and career interests
5. Learn how to research companies and job roles, and how to make the best impression in a competitive job market
6. Ask faculty and past employers for reference letters

4. EXECUTE

Connect with employers for job opportunities, including internships and other experiential learning experiences.

Features

1. Map out the best plan of action while in college.
2. Build professional, Job-Ready skills through class projects, volunteer opportunities, summer internships and other experiential learning opportunities
3. Maximize their career opportunities by improving their employment marketability and job opportunities
4. Conduct an ongoing progress review to address any job search challenges and to refine job searching strategies & tactics
5. Gain access to guidance on follow-up communications and salary negotiation strategies

GetJobReady offers all the above services at "**free of cost**" to all the colleges and students.

5. Term and Termination:

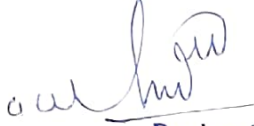
This Memorandum of Understanding shall come into force on the date of its signing by the parties and shall remain in force for a period of **3 (Three)** years and thereafter it may be further extended with a written mutual consent of the parties. Either party may terminate this MoU by giving 60 days prior notice in writing to the other.

Your data is secure with **GetJobReady**. You own and retain all rights to your data. We value the trust colleges, students and employers place in us. We do not share user information with other, third-party organizations for their marketing or promotional use. Your information is safe and accessible to you and your users only.



GetJobReady utilizes some of the most advanced technologies for data security available.

For and on behalf of Commissioner of Collegiate Education, Telangana



Name: Dr. G. Yadadri
Designation: Regional Joint Director of Collegiate Education.

Regional Joint Director
C/o. Commissioner of Collegiate Education
Govt. of Telangana, Hyderabad

Witness:

1. 

2.

For and on behalf of RiseSharp Technologies Pvt. Ltd.



Name: K. Mohan Menon
Designation: Vice, President
RiseSharp Technologies Pvt. Ltd.

Witness:

1.

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MEMORANDUM OF UNDERSTANDING

The Memorandum of Understanding (herein after referred as MoU) is signed on the 9th day of November 2022

By and between

RiseSharp Technologies Private Limited ("GetJobReady"), having its address at 5A, Melange Towers, Madhapur, Hyderabad, Telangana – 500081 (which expression shall, wherever the context so admits, mean and include its successors in office and permitted assignees) of the **ONE PART;**

And

COMMISSIONERATE OF COLLEGIATE EDUCATION, GOVERNMENT OF TELANGANA having its office at 3rd Floor, Vidya Bhavan, Nampally, Hyderabad-500001 hereinafter called as 'CCETS' (which expression shall mean and include its heirs, successors, executors, administrators, authorized representatives and permitted assignees) of the **OTHER PART**

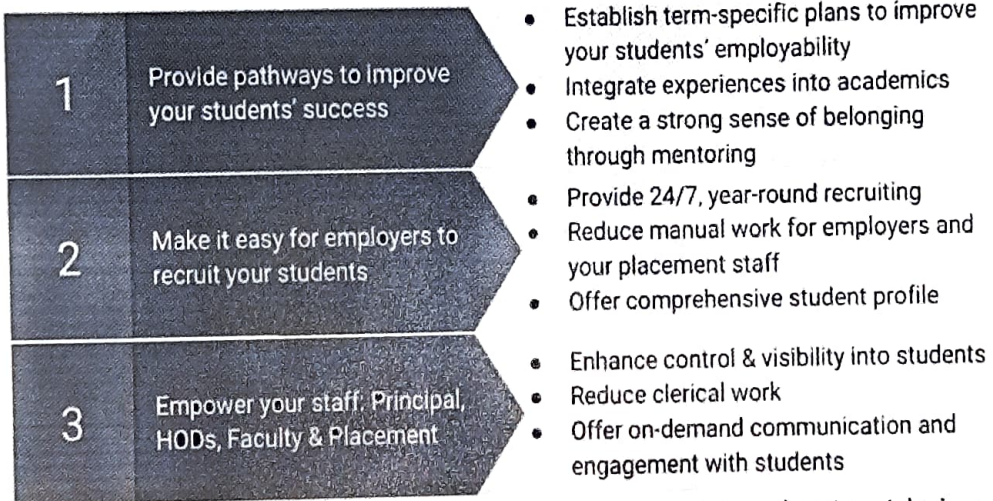
RiseSharp Technologies Private Limited ("GetJobReady") and '**CCETS**' are hereinafter collectively referred to as 'Parties' and individually as 'Party'.

GetJobReady is a social impact venture with the mission of changing the college-to-job trajectory for millions of college students in India, by working with higher education institutions and businesses. **GetJobReady** was founded with a simple goal of helping college students transition from college to career successfully, help map out the best career plan of action while in college, prepare to succeed in a competitive job market, provide the resources and tutorials to pursue job opportunities, and connect job-ready college students and graduates to employers.

This Memorandum of Understanding (MoU) shall terminate upon expiration or termination of the subscription service with **GetJobReady**. The GetJobReady Platform, a strategic initiative to elevate a higher education institution, helps educational institutions:

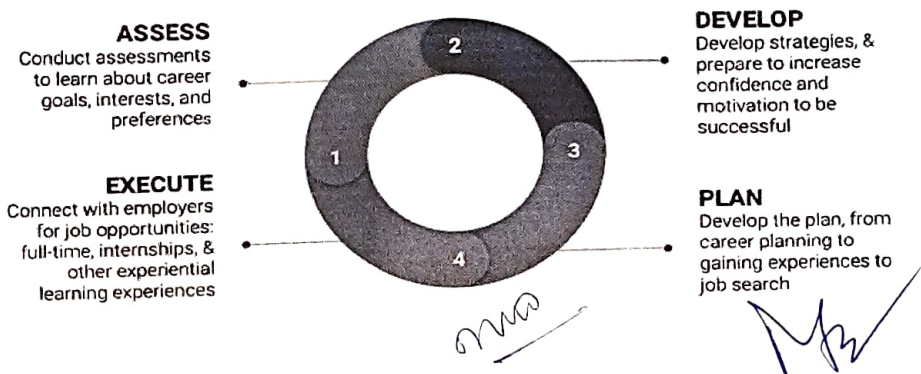
1. **Improve Student Outcomes:** Providing pathways to improve students' success and helping students navigate the stressful process of career planning and job search.
2. **Attract Employers:** Providing with a streamlined system to attract and engage with employers. Offers a platform for employers to recruit students 24/7, year-round, and automates on-campus and off-campus recruiting processes to reduce manual work.
3. **Enhance Brand:** Improving institution's brand and reputation in the marketplace through best-in-class career development services infrastructure and improved student outcomes.
4. **Gain Visibility & Control:** Empowering educational institutions with complete control and visibility into your student outcomes and job placement. Providing visibility & control at every level.

The Framework to Elevate, Powered by GetJobReady



In current challenging times, student (& parent) anxiety about not being able to develop the necessary competencies to succeed professionally and find a job upon graduation are at the top. Tackling this challenge is paramount to the success of a higher education institution, and the institution's success depends on the student outcomes. Market leading institutions like yours are turning to new strategies and approaches to maximize their value proposition, through career pathways and mentoring for students and streamlined engagement with employers.

The GetJobReady Platform



The GetJobReady Platform helps students plan, prepare, and pursue the best path to a successful transition from college to career:

1. ASSESS

Conduct assessments to learn about their career goals, interests, values, skills, and preferences.

Features

1. Know what's important to them, including criteria for their career selection
2. Receive guidance that covers such areas as personality types, motivational traits, and top job areas to pursue
3. Define and clarify their academic and professional goals
4. Explore their career possibilities: Identify all the choices that are available to them as they consider their career path, both short-term and long-term
5. Review the current market trends, opportunities and challenges impacting their field of interest

2. DEVELOP

Develop strategies to achieve their professional goals and prepare to increase confidence and motivation to be successful in their job search.

Features

1. Develop resume using Resume Builder, including creating a PDF version of resume to post on online job search directories
2. Establish a polished, professional online presence (LinkedIn Profile, Profile on Job Search Sites)
3. Get interview advice to help learn the art of interviewing: Review interviewing strategies, tips, and best practices
4. Prepare for a library of most asked interview questions, including approaches to answering them — Questions on education, Questions on experience, Behavioral questions, Questions about Strengths and Weaknesses, Questions about salary, Open-Ended questions
5. Prepare to ask an interviewer question to show their interest and gauge "fit", including company culture
6. Practice mock interview sessions

3. PLAN

Develop the plan, step-by-step, through the complete career planning and job search process.



Features

1. Develop job search strategy and timeline
2. Map out the best plan of action while in college
3. Request appointment with career services office to discuss your career plans, job-readiness, and job search plan, or discuss your graduate school plans
4. Create a "best fit" companies list matched to their job goals and career interests
5. Learn how to research companies and job roles, and how to make the best impression in a competitive job market
6. Ask faculty and past employers for reference letters

4. EXECUTE

Connect with employers for job opportunities, including internships and other experiential learning experiences.

Features

1. Map out the best plan of action while in college.
2. Build professional, Job-Ready skills through class projects, volunteer opportunities, summer internships and other experiential learning opportunities
3. Maximize their career opportunities by improving their employment marketability and job opportunities
4. Conduct an ongoing progress review to address any job search challenges and to refine job searching strategies & tactics
5. Gain access to guidance on follow-up communications and salary negotiation strategies

GetJobReady offers all the above services at "free of cost" to all the colleges and students.

5. Term and Termination:

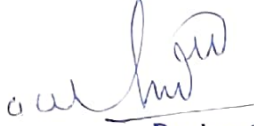
This Memorandum of Understanding shall come into force on the date of its signing by the parties and shall remain in force for a period of **3 (Three)** years and thereafter it may be further extended with a written mutual consent of the parties. Either party may terminate this MoU by giving 60 days prior notice in writing to the other.

Your data is secure with **GetJobReady**. You own and retain all rights to your data. We value the trust colleges, students and employers place in us. We do not share user information with other, third-party organizations for their marketing or promotional use. Your information is safe and accessible to you and your users only.



GetJobReady utilizes some of the most advanced technologies for data security available.

For and on behalf of Commissioner of Collegiate Education, Telangana



Name: Dr. G. Yadadri
Designation: Regional Joint Director of Collegiate Education.

Regional Joint Director
C/o. Commissioner of Collegiate Education
Govt. of Telangana, Hyderabad

Witness:

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For and on behalf of RiseSharp Technologies Pvt. Ltd.



Name: K. Mohan Menon
Designation: Vice, President
RiseSharp Technologies Pvt. Ltd.

Witness:

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MEMORANDUM OF UNDERSTANDING BETWEEN
M/S UMEED, HYDERABAD
AND
COMMISSIONERATE OF COLLEGIATE EDUCATION (CCETS),
GOVERNEMENT OF TELANGANA
FOR THE COLLABORATIVE EDUCATION, RESEARCH & TRAINING

This Memorandum of Understanding signed on **29, July, 2022** between M/S UMEED, registered under the Andhra Pradesh Societies Registration Act., 2001 exemption with registered address at 19-4-332/C-1, Kishanbagh, Bahadurpura, Hyderabad, Telangana-500064 is a women's empowerment organization based in Hyderabad, India that works with women across social-economic backgrounds.

AND

The Commissionerate of Collegiate Education, Government of Telangana, Vidya Bhavan, Nampally, Hyderabad 500001 (herein after known as CCETS, Hyderabad which expression shall mean and include its heirs, successors, executors, administrators, authorized representatives and permitted assigns) is intended to facilitate a collaborative program in the field of women's empowerment between the two organizations.

Whereas,

- (A) **UMEED** is a women's empowerment organisation based in Hyderabad, India since 2014 that works with women from across socio-economic backgrounds. Umeed's FirstLeap is a job readiness and empowerment training program, designed for young women. The program aims to make women well equipped with job readiness skills, a strong mindset and exposure to the professional world thus making them personally, socially and economically empowered.
- (B) **Commissionerate of Collegiate Education**, Government of Telanganais the Department created to promote education, giving special attention to the students hailing from backward and rural areas. It aims to strengthen education at Under Graduate and Post

Graduate level especially for women and under privileged sections of the society.

Whereas, both **M/S UMEED and CCETS**, Hyderabad (herein after together referred to as parties) are empowered to enter into collaborative agreement of this nature in respect to the subjects related to achieve its goals objectives as stated by them.

NOW THEREFORE PARTIES HERETO AGREE AS FOLLOWS:

To enter into Memorandum of Understanding for a joint collaborative program of Education, Research, Training to the students & faculty members between the two institutions.

1. PURPOSE

UMEED and CCETS, Hyderabad have entered into an MoU for **3 years** to implement its First Leap- a job readiness and empowerment program with final year women students of Government Degree Colleges across the State of Telangana. This is a 4 month long rigorous training program which empowers women holistically with functional professional skills, values that make them job ready and exposure to learn from various industries that can absorb them in their work force.

Other agreed activities that further the aims and objectives of both parties mutually agreed upon are as follows:

UMEED will carry out the below responsibilities:

- I. Initiate all the efforts of understanding & training needs by conducting need assessment surveys of the student participant group.
- II. Deliver program curriculum by conducting of all 3-fold (Skill, Mindset and Exposure) training sessions for the training batches in the program.
- III. Monitor and evaluate participant performance in the training program.

- IV. Lead exposure activities with regards to employment opportunities for students
- V. Collaborate with college cells (E.g. Placement Cell, TSKC and WEC) and support in access to employment opportunities for students

CCETS will carry out the below responsibilities:

- I. Provide overall approvals to implement all stages of the Umeed's training program in all Government Degree Colleges.
- II. Support for amendments in MoU and extensions for this project (If required).
- III. Provide support in ensuring the cooperation of college authorities in the smooth implementation of the program.
- IV. Provide support to colleges to ensure smooth implementation of the program
- V. Department to assign a POC for this project to liaise with on any program related support/enquiry.

Government Degree Colleges will carry out the below responsibilities:

- I. Support in all efforts to put together cohorts/batches of participants for all training batches for the program.
- II. Support in logistical arrangements to conduct training programs.
- III. Provide a POC (Point of Contact) from the college who will support Umeed in all program related tasks.
- IV. Support Umeed in the planning and coordination of exposure field visits for the participants.
- V. Provide Umeed with a SPOC from the college who accompanies the cohort in exposure field visits.
- VI. Support UMEED will all required information that will inform their decision making for tasks related to training like content design, assessments, calendaring sessions, resource allocation etc.

2. IMPLEMENTATION

- i. All programs or activities implemented under the term of this Memorandum of Understanding shall be mutually agreed upon in writing, including the necessary budget for the program of activity as the need may arise.
- ii. UMEED, shall be fully responsible financially for the activities carried out under its direction or by its staff, except as otherwise agreed by UMEED and CCETS, Hyderabad.
- iii. Both UMEED and CCETS, Hyderabad will designate one officer each who will develop and coordinate specific programs or activities between them.

3. PROGRAM SCOPE

- i. Program will be implemented in 2 phases across 3 years.
- ii. Phase 1 is a pilot program of 15 months to be implemented with women students of 3 degree colleges in Hyderabad
- iii. Phase 2 is a 21-month long program intervention spread across 2 academic years with the aim to implement the program in 10 Government Degree Colleges across 3 or more cities in Telangana state.

4. MEDIA/COMMUNICATION

UMEED and CCETS shall publicize the positive impact of the partnership on their respective media channels. However, as courtesy and for legal reasons, all press statements/brand usage that mention any of the above parties, shall be coordinated with each other.

UMEED agrees to share photographs, impact stories, logo, Newsletters and any other communication material created for public consumption with CCETS and will allow CCETS to use it on their communication channels.

5. DURATION AND RENEWAL OF AGREEMENT

The memorandum of understanding will become effective immediately after signature by the representatives of UMEED and CCETS,

Hyderabad for a period of 3 years. The MoU may be subject to renewal on mutual consent of both parties, for the period internally agreed upon.

6. AMENDMENTS

- a) This memorandum of understanding may be amended by a written agreement signed by the representatives of both UMEED and CCETS, Hyderabad.
- b) In the event of any unforeseen incident during collaborative activities both UMEED and CCETS, Hyderabad agree to negotiate a mutually and acceptable solution.

7. FINANCIAL ARRANGEMENT

There will not be any financial commitment between the parties and cost, if any, for exchange of faculty and students shall be borne by the individual or borrowing organization as the case may be.

8. CONFIDENTIALITY

1. Each party recognizes that pursuant to this MoU, if, given access to information that is confidential and /or proprietary to the other party; and agrees to undertake not to use any such confidential, proprietary or restricted information for the own purpose without the prior written consent of the other party.
2. Both the parties shall take all reasonable steps to keep confidential (and ensure that its employees, students, associates and agents also keep them confidential), any subject matter and information or material classified as confidential, whether technical or commercial, acquired formally or informally by either party from the other or their staff or students or by the Researcher(s) concerned in the work done or to be done under this agreement.
3. Neither party shall assign and/or transfer any nor all of its rights, obligation and/or interests arising or claimed under or by virtue of this MoU to a third party without obtaining the prior written consent of the other party.

this MoU to a third party without obtaining the prior written consent of the other party.

- Both parties agree to subscribe to the principles of equal opportunity and will not discriminate on the basis of gender, age, disability, race, colour, religion, marital status, veteran's status, national or ethnic origin, or sexual orientation.

9. TERMINATION:

During the validity of this Agreement, each party shall be entitled to terminate the same at any time, without assigning any reason, after giving six months advance notice to the other party. Notwithstanding such termination, each party shall fulfill all obligations accrued under this agreement prior to the time the termination becomes effective.

This MoU is to develop and promote the student/institutional capacity building/research activities and does not have any legal binding. However, for administrative purposes the parties to this MoU agree to legal jurisdiction of Civil Courts of Hyderabad.

IN WITNESS WHEREOF both the **PARTIES** hereto have signed this MoU on this day, month and year as mentioned herein below;

In representation of

UMEED, Hyderabad

Ushakrishna
2/4/22

**The Director/ CEO
UMEED, Hyderabad**

CCETS, Hyderabad

[Signature]
11/07/2022

**The Joint Director,
Commissionerate of Collegiate
Education, Hyderabad**

Witnesses:

- [Signature]*
- [Signature]*

Witnesses:

- [Signature]*
- [Signature]*