M.A.L.D. GOVT. Arts & Science College, Gadwal-509125

STUDENTS STUDY PROJECT ON



andian Bank Note Demonetisation.

Submitted By

2016-17

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UNDER THE GUIDANCE OF
DEPARTMENT OF COMMERCE

2016 Indian banknote demonetisation

On 8 November 2016, the Government of India" announced the demonetisation of all \$ 500 and \$1,000" banknotes of the Mahatma Gandhi Series. It also announced the issuance of new \ \ 500 and \ \ \ 2,000 banknotes in exchange for the demonetised banknotes. Prime Minister Navendra Modi claimed that the action Would Curtail the shadow economy and reduce the Ose of illicit and Counterfeit Cash to fund illegal activity and terrorism.

Date

: 8 November 2016.

Time

: 20:15 IST (14:45 UTC)

Location

: India

motive

: Curbing black money

Outcome

: Economic disruption

2017, Digital
accountancy
increases, India
becomes biggest
player in digital

payments in the

World 2019.

The announcement of demonetisation was followed by prolonged Cash Shortages in the Weeks that followed, Which created significant disruption throughout the economy. People seeking to exchange their banknotes had to stand in lengthy queues, and several deaths were linked to the rush to exchange Cash.

According to a 2018 report from the Reserve Bank of India, approximately 99.3% of the demonetised banknotes, or \$15.30 lakh Crore (15.3 trillion) of the £ 15.41 lakh crore that had been demonetised, were deposited with the banking System, But the banknotes that were not deposited were worth \$ 10,720 crore leading analysts to state that the effort had tailed to remove the black money from the economy. The BSE SENSEX" and "NIFTY 50" stock indices tell over 6 percent on day after announcement. Background:

The Indian government had demonitised banknotes on two prior occasions—once in 1946 and once in 1978—and in both cases, the goal was to Combat taz evasion via black money" held outside the formal economic system. In 1978, the Tanata Party Coalition government demonitised banknotes of £1,000, £5,000 and £ 10,000 again in the hopes of Curbing Counterfeit money and black money.

Objectives and out-comes:

The government said that the main objective of the exercise was curbing black money, Which included income Which had not been reported and thus was untaxed; money gained through corruption, illegal goods sales and illegal activities

Such as human trafficking; and Counterfeit Currency.

Other effects:

The Scarcity of Cash due to demonetisation led to chaos, and people faced difficulties in depositing or exchange the demonetised banknotes due to long queues outside banks and ATM across India. The ATM's Were short of Cash for months after demonetisation.

Long term impact:

In 2019, India experienced an "economic slowdown" Which was attributed to demonetisation and several other factors.

Merits of Notes demonitization; Demonitization of currency means die continuity
of the posticular currency from circulation and Dieplacing it with a new currency. In the current contact is the banning of 500 and 1000 denomination Currency notes as a legal tender. There is a back ground to the current decision of The government has taken fewateps in this direction with before its November 82016 announcement. Demerits of de monitization. It has deply affected business our to the cash Gruch the entire economy. many poor stably was workers one left with no Jobs. and their daily incom has stopped because employers are mable topay their usage. Funther many people had clandesting discoorded the demonstized currency notes andthy is a loss to the contry's economy.

M.A.L.D. GOVT. Arts & Science College, Gadwal-509125

STUDENTS STUDY PROJECT ON GST



GST [Goods Service Pax].

Submitted By

2018-2018

if B. Goutham (comp)

31 M. vivek m B.com (comp)

21 N. Volay datta (1) B. com (comp) Section:

31 M. Vivek (1) B. com (comp) M. Medi:

UNDER THE GUIDANCE OF DEPARTMENT OF COMMERCE About GIST

GIST (Groods and service TOX) is india's biggest indirect tax reform. A comprehensive dual GIST. was introduced in India from "1st July 2017". current scenario of world economy depicts that more than 140 nations, worldwide use GIST system. Like canada, India adopped dual GIST (CGIST) and (SGIST) system.

GIST Registration:

In the Gist Regime, businesses whose turnover exceeds Rs. 20 lakhs (for NE and hilly states its Rs to Lakhs) need to register themselves as a normal devable person. This process of registration is called Gist registration.

For certain businesses, tegistration under GIST is mandatory. If the organization is found to ignore. This and continues trade without being registered under GIST, they will be charged a heavy pery as as its regarded as an offense.

- -y casual dexable Person/Non-Resident texable Person.
- -> Agent of a supplier & mand service discolor or those paying eax under the feverse charge mechanism.

Advantages of GIST

GIST chiefly removes the easterding effect on the Sale of goods and services. Elimination of cascoding effect directly impact the cost of goods since the fact on tax is eliminated in this regime, it ultimately result into the decrease of cost of goods and services that benefit the end user or citizens.

"Mt. Navendra Medi" Honorable Prime minister keenly emphasizes on digitalization of all major Procedures or documentation since BJP" government gained the Power in central in 2014. Gist is one of the most ambitious and visionary. Jecision by the Government of India.

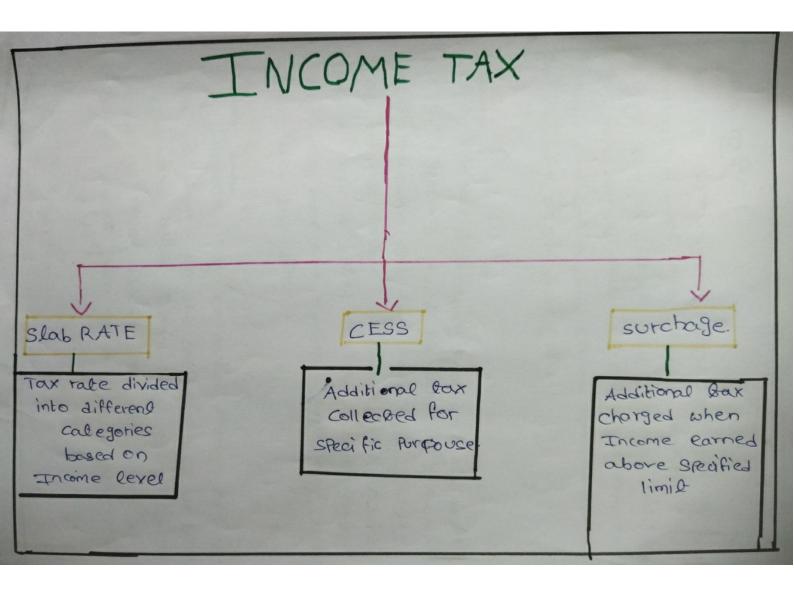
Jechnologically driven. Gist is digitalized and

Advantages of GIST:-

- r Elimination of multiple Taxes
- -7 saving more money
- -7 case of business.
- -7 Easy bax Filling and Documenlation.
- -7 cascading Effect deduction.
- -7 More employmens.
- -7 Increase in GDP
- -7 Increase in Revenue.

Dis Advancages of Gist:

- -> Techinical issue for Indian Pax Payers
- -> Purchase reporting in composition scheme.
- 7 Annual GISTR Form ubility.
- -7 Circula Reversal
- -> NO oppion for exera Tax faid and refund.
- -> GISTR 24 Avalobility.
- -7 Agricultural commission agence expoint oexclosment Agreement issues.
- -7 GISTR 3B ISSUES.
- -7 GISTR 1B I SSUES.
- -7 Issue in TRAN 1 form.
- -7 some Perlimend Issue for small Traders.
- -7 Issue for E-commerce companies.
- -7 E-way Bill and Intersace Trade
- -7 Evoders Bonatza.
- -7 GIST and Fiscal Fractures.



Slab rate:

The GIST rate in india for various goods and services is divided under 4 slabs. The se are S.1. GIST, 12.1. GIST, 871. GIST, and 28.1. GIST. This is the sax on gold that is kept at 31. and rough Pterious and semi-precious stones that placed at a specific late 0.251. under GIST.

Cess:

Cess is a fax. it is usually known as fax on fax.

Cess is generally levied for fromoting service like health, education etc. Government often charges cess for the furfose of development in social sector. cess is levied on high income group fealle as poor and middle income group generally have lower tax rades.

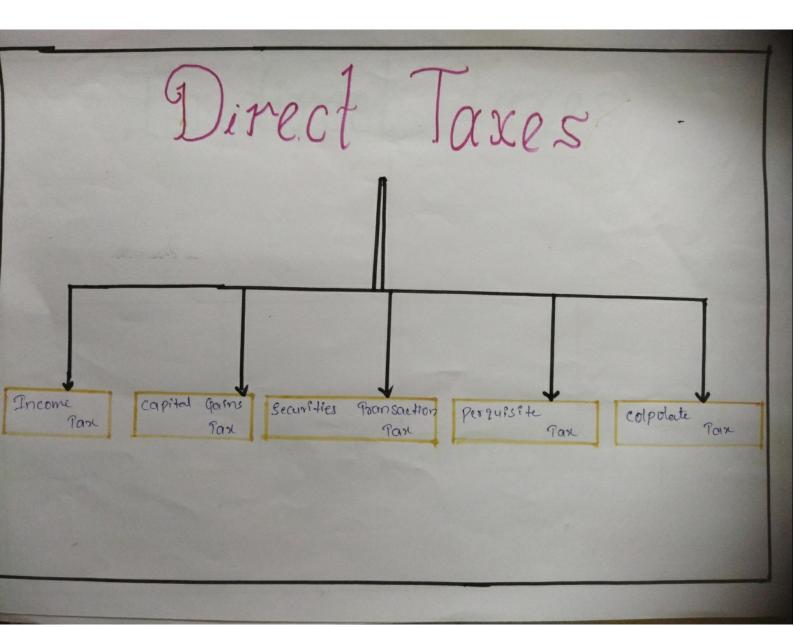
surchages:

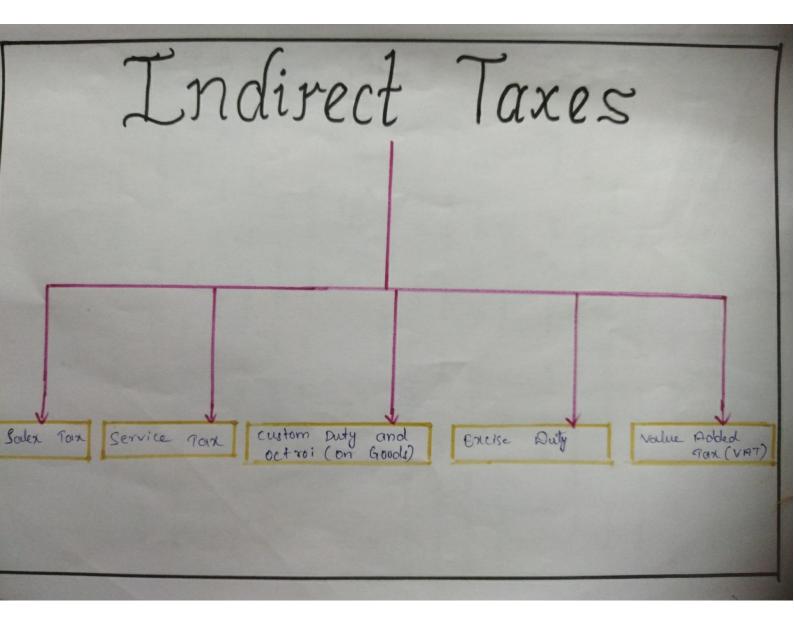
A surchage is an extra fee, charge, or tax that is added on the cost of goods or service beyond the initially quoted thice often ascretage is added to an existing that and is not included in the spated thice of the goods or services in the spated thice of the goods or services.

Computation of Salary Income.

Particulare		Amand
Salary:-	T	
Basic Pay	1	××
Bonus	ı	××
Fees	ı	**
Commission	ı	**
Employer's contribution to (R.P.F in cacess of	1	
12.1. Salasy.)	1	××
Excess q intrest of R.P.F. (over the exempted	١	
rote 9.51.)	ı	××
Allowances:	١	
Dearness allowences (D.A).	۱	××
C. C. A .	ı	
House sient allawance (mexempted)	ı	××
		××
Entertainment allaunces	ı	
perquesites:-	1	
	ĸ	××
Rent free a comodation	ı	××
Insurance premium paid by employer		××
provision of domestic Servert.		
		1312

Profits in lieu of Salosy Compensation received entermination Transferred balance (URRF. to R.P.F.) Gross inflore from solony: XX Deduction U/5 16 Entertainment allacource use is(ii) XX Professional tax us 16 (iii) Income from salosy It is essential to gather all the details prequired to file you income tax sietusius befour computing your taxable in come on salary. You will then have to calculate your total taxable in come followed by the calculation of final tax refundable or payable To colculate the final tax. you will have to use poid though advancetox or TCS/TDS from Incometax allow the tox amont dee. individuals to derive income from five In come from solvey. In come from other Sources





Direct Tant

A Direct tax is a tank that a person of olganization pays directly to the entity that imposed it an individual tampayer, for example, pays direct taxes to the government for various purposes, including income tax, real property tan, personal property tam, of taxes on assets.

Direct tances in the united states are largely based on the ability-to-pay principles. This economic principle states that those who have mole resources of earn a higher income should bear a greater tan burden.

Andirect Taxt

Andirect takes can be defined as to reaction on an individual of entity. which is ultimedally paid for by another person. The body that collects the tak will then remit it to the government. But in the case of direct gares, the person immediately paying the tak is the person that the government is seeking to tak.

CONCLUSION: - About GIST"

—) GIST being a dynamic & comprehensive legislation which shall replace most of Indirect courses of our country.

-7 since Gist is a motor box of Indirect reform in India, there would be now legislation and Procedures.

of GIST can divided 3 categories.

I Design Issues

II operational Issue

III Infras burcture Issues.

and revenue gain for both centre and states.

or goods and services

of Supplychain.

M.A.L.D. Govt. Arts & Science College, Gadwal - 509125,

- STUDENT STUDY PROJECT ON

Rural industries - Poultry Industry



Submitted By

2018-19

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III B. com (comp)

MB.com (comp)

UNDER THE GUIDANCE OF

DEPARTMENT OF COMMERCE

MALD. GDC, GADWAL-509 125

PRINCIPAL

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あるかのいか!-

లైన్మల కాలను నుంటే ఇంకత్వాన్ను వ్రస్తికాయను మాడ్ మస్తున్లల మెంహ్లనున్ను డ్రస్ట్ బెందినది. మధ్యరుగ్రహాలనుల్లో ఈ జెగ్లన్లుల్ల మహ్లాయిన్నుత్తా పాటు కుటుం పర్మమలను అభివృద్ధి బ్రెహింమ. ఈ వెగస్ట్ మెనెకి మస్త్రముల నగలు అభివమంట, ప్రవాస్త్రమేలనినుంతి మిక్కెల డ్రస్ట్రీని, ట్రామెళ్లితను సంత్రిలును కెనివ్రంటను.

డుక్సువారి పాలానాకాలముల్ ఈ జెగ్ల కుటుక పరిశ్రమలు జైనించేను. స్వాకంల్ల్లో ఉద్దరు కాలముల్లు కాంత మెక్కు నాటికాంస్తులు కృష పలకమాన అంద్యపరిశ్రమి అభివృద్ధినెందిను. స్వాకంల్ల్లనాటన తెటవాక డుకాళాకా కాలముల్ల అన్నీతకడు పరిశ్రముల్లు ఆరిగి జూముగ్లిక్ మెకిగ్గుమ్ అమ్మాణ్ - అన్మతకడు పరిశ్రముల్లు ఆరిగి జూముగ్లిక్ మెకిగ్గుమ్ లేవక్కకర్:- అనాకంటేనము కోక రాయం వాములు కృత్తినా అభివృద్ధి చెందాల. రాముల్ల జాంక డుకులల్లో శం-80 శరన డుకుల వ్యవాయము పై ఆధాకంపికి కృత్తిప్రాన్నారు. ఈ మనస్ట్ టామల నెంట్షక్ట ఈటక్ట్రేషిన్ పెట్టిక్టులు కెట్టిక్టు దామలలో ప్రహాయిమలో పాటు ప్రత్తులు కెట్టిక్ పట్టకు ఈస్ట్రిక్టి చెందాల. ఈ మధ్య కాలములో మన్లన కార్యెమిట్, ఖదిడ్ హుస్స్ కొమిటీ మనలునవి కెట్టిక నాస్క తక్షమ పరిశ్రమలోలు ఈగ్రా ప్రామిక్కిత్తమి జ్ఞుతి.

సైక్సైననమ్: గ్రామ్స్ పరిశ్రమలు అరగా ఏపర్సిక్క పైపే తెలుక ఎట్టులడిని ఉపమోగించి గ్రామాలలు గం వనరులను ఉపయ్యగిస్తు ఆడాంల్ డుఆల్సు ఉప్పత్తికాబడిన వస్సురాణ వారి ఆవాందలను తెల్లేట్ల ఆడులల స్ట్రావన ప్రమ్మానినిను ఏంకినింట్లు ఫ్లుట్లామెన్ వానిని గ్రామ్స్ పరిశ్రమలు 35. కుటుకపత్రమలు అని అంటుడు.

ತ್ರಾಭಾಕ್

1. జానిని చిత్రికులక పెట్టుబాడులతా కుడే స్వేమీలక క్యామ్ 2. కట్టుక పాలకొంకిక పఠిళ్ళకమను క్యా చర్రలు సాంకారిక పఠిళ్ళకమ యుక్కెండానిని ఇట్టి పత్రిమలను స్వామించ వబ్దుకు.

- 3. සූබ මුතා බල හි කමුණය ඉතුර ල්කු ක්රම් කුහැණය
- 4. කුවර න්රහාවරා එකියිවැරීමේ බැවර රාමව එකියිවෙන මැතුරු
- 5. సమమంత డాంతెంకుణన్నట్లో ఆడ్డ్ ము వికెండ్ర కంపు గావించును. దాముగ్గ డాంకలుకు ఓబ్లేమి త్వమను పాత్రిపుందుటయేగాక లానటి డులలుకి టబ్లేమి తిర్వక డులలుకి లద్దిక జైత్వమను డాత్వమించును. దామున్ మత్వమించును. మమ్మమీంచనను. మమ్మమీంచనను. మమ్మమీంచనను. మమ్మమ్మమీంచనను. మమ్మమ్మమీంచనను. మమ్మమ్మమ్మిని దక్కటి ముద్దమాగా భామించెను. దామన్నని మన డుఖుత్తం కుంపె కుట్కాక పంశ్రములను తాన్నని మన డుఖుత్తం కుంబె కుట్కాక పంశ్రములను చాల డాముళ్ళకను ద్వహిత్తు.

२०१५ उठमार सम्हात :

కమ్మక్రము మరియు కుమ్మక్రము ముద్రంగు వృత్తుల పరిశ్రమలు, వృవసాయ్యనికి ఆనుభంగుగా పశుశ్రల మెంప్రక్రము పాడి పరిశ్రమ హౌళ్ల పరిశ్రమ సౌగ్యు 29లా పాముబ్రక్రమ కలగి ఓన్కటి. මේදී ධාරය හිත කම කාන් දැමින එම තිබේ කිවාදිය කිවාදිය කිවාදිය කිව්ව සහ දැමින් කිවාදිය කිව්ව සහ දැම්වේ කිවාදිය කිවාදිය කිවාදිය කිව්ව සහ දැම්වේ කිව්ව සහ දැම්වේ කිවාදිය කිව්ව සහ දැම්වේ කිව්ව සහ දැම්වේ කිවාදිය කිව්ව සහ දැම්වේ කිවාදී කිව්ව සහ දැම්වේ කිවාදී සහ දැම්වේ කිව්ව සහ දැම්ව සහ දැම්වේ කිව්ව සහ දැම්ව සහ

సర్కెటరిపిన పరిశ్రమ వివర్గాలు

సర్పే ఇంకులడిన కాట్గవారను గ్రామం నుండి 20 కుమి మనింలి గం రరాశ్వరముల్ ద్రామ నామింలో కృష్ణనని మెరమన గల ప్రవాయికు పాలము లందు కండు. మనిని దుగు గ్రామ్మా మీలమమనం. కొందర్శను కార్మీపెటు దంగములు గల దుగుగ్గి పాల్లలను అను దున్న నటుష్ఠ నున్నవి. మని టాండి కార్యులంకుము మహబుకోనగర్లు ముబ్బకార్యలయము ప్రవాణకుంటే.

200 03 03 250 250 :

అకి సంస్థను మన్ద్రామం 10 నంగల క్రిత్తము కర్మాట్లు 20 క్రిమంటి మానిక్సులు సానిక్సులు సిక్కట్టులు క్రిత్తము సరస్సను సిక్కటింటి ఆ తకుమెక సుగుగ్గ్ కుంపిని పెట్టులుకి భిష్టత్ వహ్లింటిని సంస్థను సిక్కులను పాటునిక్సులు సానిక్సులు సిక్కులను పాటునిక్సులు

ಭಾರ್ವವಿಯಾಗು ಸಾಭಿ ಸುಖ್ಯಂಭಾಗಿ ಈ ಎಂಬ್ಲಿಸಿ ಶಿಕ್ಷಮಾಗುತ್ತಿ

(८५ १८ १८ १८)

నర్ నంచర్రకమ సిర్మహ్మని మాతినట్లూ చెప్పబడినది. ఈ సర్భమ సిర్మమిందు ప్రక్షిమెమ టి. భాస్యన్ నిఠడు గడ్డాలాకు సమాహానల ఫ్లోడుకు దామస్థమనీ ఎవామిలాదు. నిర్యమ నంతాను వ్యక్షము ఎక్కనల్లు చెప్పడాలు మాట్లును మూత్తిక్ పని చెంటు మండడి వాడు. లై అంజ్ వియులు పానతి నాత చెంటు మేటుకు. ఈ సంస్థమ సిర్మమీంచుటును లడ్డుకానిమి. దలపు మేటుకు. ఈ సంస్థమ సిర్మమీంచుటును లడ్డుకానిమి. గత దంకప్రము నుండి ఈ సుస్తమ తానే నిర్మమీంచు చున్నాడు.

ಕ್ಷಮಂಭ ವಿಶ್ವಕ್ಷಮ್ :

ఈ సంస్థలు గల డ్రవ్యప్రక్తున మెట్టుబడులను ఇత్వ థివిశ్వక్రమ్ చనమును. హైదారాబడిలా గలసుగుల కంహేం రెమిక్వ్ టార్లతే ఈనా కాడి ఓల్లలను మందులను, దాదాను కంహేని హోజ్ల బెంకటను, 元日 立りのかから 2.5 258 5200 25125 25125 2500 25125 25

1869:

ಎಲ್ಲ

క్యు వ్యక్తి తెద్దా కాంకమంచి వ్యక్తుం సముద్దుమని టిక్సుక్తిని చెని సమ్ముక్తమన్ను ఈ ఉండు మహ్మముమ సంస్థ ఈ ఉండు జ లడాయకమను సంపాదుమ పార్గముమే సంస్థ ఈ ఉండు జ ఇదు మాగ్గు మాట్ట్ కంపెని సంస్థణ పెట్టుక్కున్ను

०८११म्यू :

ವಿಷ್ಣೆಗ ರಾಗಿಕ್ಕಾಗು ನಾಟು ಚಿತ್ರಾ ಕಾಲ್ಯೂಕ್

डेर्डिड :

ఇస్తున్న కట్టేత్రి -వెయ్యుట్స్ కెక్ట్ సైట్ సైట్నాన్ సాంకాట్ పల్గననున్న కలగిందలుట్ను శైట్నాన్ని అంటుకు. ఈ పుష్ట్ సాగుగ్ కాట్ట కంపాం కాట్లవెట్ రంగానికి చెందినంది. సంస్థన్ని కాకుట్న సించిక్త పరిజ్ఞనమ కెలను.

ಪ್ರಾತ್ರ ಕ್ಷಾಪ್ತ್ಯ ಪ್ರಾಪ್ತ್ಯ ಪ್ರಕ್ಷಣ ಪ್ರಸ್ತ್ರ ಪ್ರಾಪ್ತ್ಯ ಪ್ರಕ್ಷಣ ಪ್ರಕ್ಷಣ ಪ್ರತ್ಯ ಪ್ರಕ್ಷಣ ಪ್ರಸ್ತ್ರ ಪ್ರಕ್ಷಣ ಪ್ರತ್ಯ ಪ್ರಕ್ಷಣ ಪ್ರಕ್ಷಣ ಪ್ರಕ್ಷಣ ಪ್ರತ್ಯ ಪ್ರಕ್ಷಣ ಪ್ರಕ್

నంద్రము గ్రామంలక జమందె సంస్థ సిర్షేషంతు కేత్త్విమ కెలసీ వంఓన వానిని పాత అమ్మకము అందుట. జై మాగ్రం కొంపానికి వాత అమ్మకము నినిప్పటికి టి. భగారిక్ కొు వాత అమ్మకము తెనంటున స్ట్ర్మూలక్ స్ట్రిమ తామానిని మానర్సమ సిర్వహిస్తాడు. అయినప్పటికి సుగాని ఓ మల్లునిట్టిన్ అన్నప్పట్లినాడు. అయినప్పటికి సుగాని ఓ మల్లునిట్టిన్ అన్నప్పట్లున్నాడు. అయినప్పటికి సుగాని ఓ మల్లునిట్టిన్ అన్నప్పట్లున్నడు. అయినప్పటికి సుగాని ఓ మల్లునిట్టిన్ అన్న దమ్మక్త కంతమాగా సిక్షమంకులుపున్నిటి.

- 1. නැංහ අවිාමිව අව්යතා අවායි නෙගැනුන
- 2. ಟ್ರಸಿಂಟ್ ವಾಟ್ ಕರ್ನಿಯಾಗಿ ತಾಳು ಭರ್ನ್ ಸಂತಮಾ ಒತ್ತಾನ್ನು ಕ್ರ
 - 3. అధిక్రాభములకు నంపాదింబకుడడు.

राउ रहाराज्य २००१ हास जाराहर उत्तर :

లక ఇద్దులును పెలుబట్టు 38-40 రోజులు కెలకు - చవరికిమ్ 1 రోజు అతిలుస్తున్న నల కాడిపిల్లలను చెత్తి 40 రోజులు చరిశు పెలుపిన 6ఏ 1.9-2.3 కౌజీల చరల పెలుసును ల ఈమిఎక నానిని మందిము కౌశకల విక్రంబంబలునును.

202502005500:

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- 1. వైద్యాను శుఖ్దపరులనుట్ : స్టార్లు నుండి కాశ్మా ఫ్రీలైన పెబ్లవాయిగిక వాని మం ఎక్కుక్ వుంలలా క్మాటిన పాట్టును బయిటకు పెస్టిమెయిను

- 3. 310 5068630 Java 4055350.
- 4. यहपुर्याध्य तथा ५० ध्याराक्षे अकुडिक
- క. వెడ్డులు పాగ బెస్టీ రాగ లిక్టలను సైల్లైనా సిర్ములంచ చరిను. నాడలు సున్నమి కాటి మెట్లమ స్ట్రూఫ్ కాటిని చెట్ల చిట్లను. నాను అను పాత్రంను స్ట్రూఫ్ సాట్పిలను. నాటినిని సిల్మబెయు ట్లంకులను మిక మెయి ఫైడక్లను మెదటి నాటింటా కెటిని ఏక మెయి ఫైడక్లను మెదటిలో న్యూపర్మకతిను.
 - 6. డ్రక్టింగ్ పార్మాలక్ కెలడిన నాటిందా షెడ్ను తాకుల, బుయిటికి భాగ్రములను (కెప్టి జెక్టింగ్ కాక్యములను నిఎరింబకనకెను.
 - ాక్ష్మిక్స్ మంట్లు ప్రాంట్లు ప్రాంట

8. St Savel कार्यात्र कार्यात्र १० किला 50-55 open 3000 why 50 600 2005 ಮುನ್ನು 6 ಇವುತುನು ಎಂಪನ್ನುನ್ನು.

81 7-85USE 2 298NM 18 20 5985 2020 予知られる でめ、 つまる デーのか 2025による まな ಎಂಎ೯ ತಿಥಾನಮನು ನಿಕ್ಕಾತ್ರಾ ಇವರಮು ಹಾಕಿಂಶ 25,0252. 9603177800

& ಭಾಲು ಶಬ್ದರ ತಾಟ್ಲಿಲ್ಲ 16,500 ಮಾರ್ತಿ 1 ರಾಟ දන්න දන්වණ වුත්තහයි ජාලේ දන්ව මහාවේ 140 ಸ್ಟ್ರಮ ಕ್ಯೂಕನಗಳ ಕ್ಯೂಕನಗಳು ತ್ರುಕ್ಟಿಕು.

ತಿಲಾಕುಟ್ತಿ ಜನರಾ ಒಂಬೆಯ

190

यक यहार ठ०० क्रिया के यथिल 2008 4 24 of 16,500 59 50 DB DB DB 2000 2000

పిల్లలు నాట్టన మొదటి రామ్మిక డుతి 200 లుట్ වැඩියි 3 kg U බ03ක්8 භවතියි ල්කුණා 502 භාඛම්යන්

निर्देश किला केरा केरा केरा केरा किला है। निर्धित १० था. व्यक्तिमा निर्धितामा सम्म 23 bur 20 Es.

Q 2018 50 .

क्रिट्र के के कि 295) FR 2000 352000 650 Green & 20.000 5 QEISSISU EURUS SUE 15 OPEN 2056 405 231000 20 50 50 50 50 20 20 20 113 20 300 95755250 89 8925-699 20ger 2926-600-852

2000 325055w.

2008 3800 20613 15 April 580 තුවා පුවා ලැබී වන්න ක්ලීට පාවේ 2502 Pare 3025 Fire. Shew 10 Folio 208 かのいのかない 4504も ないの るい るとの るとの るいから (ක්රීමරක මුගාන්සින්). 15 ත්වා පිහිටා පි කාද වනවිනියා අතරා කුළු දිංහුන්වනා.

పెట్టినన్ను కేంద్రు ప్రతి పెళ్ళనులు 7-8 ట్ముటుల్లు ‡-8 200 ఓట్టుల సామక్కులుకు గల లబ్బును ఓపిటెగించును. గ్రామ ఫిలండ్ క్లను ఉపమోగింబ కే కెప్పుటు ఓపిటెగించును. గ్రామ ఫిలండ్ క్లను ఉపమోగింబ కే కెప్పుటు స్వామ్ కెలక్రెంటలాగా మెర్డ్ జానీ పెట్టిని చందింబుకుని. స్వామ్ కెలక్సుల్ ఏట్లు ఇళ్ళును వెలినింబి వెఓని చందిలేయుదును. కళ్ళకులపట్లుగా ఇళ్ళును వెలినింబి వెఓని చందిలేయుదును. కళ్ళకులపట్లుగా ఇళ్ళును వెలినింబి వెఓని చందిలేయుదును.

3065 55

ఈ దన్రాలు హెక్ట్లు వెడ్ అవక్కులు ఫ్రండమ ట్యాడక్లను తాలసింపుకు. చెన్న ఓల్లలకు మాగ్రామ స్థలను ఈకక్కమ ఫండదు కాస్తన విశిలమైన షెడ్కును తె. జిలలతో చెన్న విళ్లునమలగా బెన్స్ ఓల్లల జాగ్గరగా ఫ్రాడుట మన కాంక వెడిని సింబంత్రింకెడట. ఓల్లల పెవాగాకోంట మనల స్థలను కావలస్తున ఫండుఓజే కాలిలను చెనాలా విశాల స్థలను వావలస్తున ఫండుఓజే కాలిలను చెనాలా జనికి ఫ్రాడ్లు వెడ్డును విశ్శలను చెనుకుని. ఈ జనలో మనిని మాగ్రామ కేట్లున్న విద్దాను ఈపక్షనలని ఓండును మనిని మాగ్రామ కేట్లున్నాను విద్దాను ఈపక్షనలని ఓండును మనిని మాగ్రామ పెట్లలు మెనిని ఫండుట్లుకి ఎనికి పెన్సాలాన్నల ఈ చేశాలా పిల్లలు మెనిని ఫండుట్లుకి ఎనికి పెన్సాలాన్నల 玄場2面 かりのい でかり ありまいか からかい からい とり のが ないか ものなをかいまる。 まったが 28 まったいか。 まったいか。 まったいか。 とったいか。 とったいか。 28 な できない よっかんではない。

र्यापदय सर

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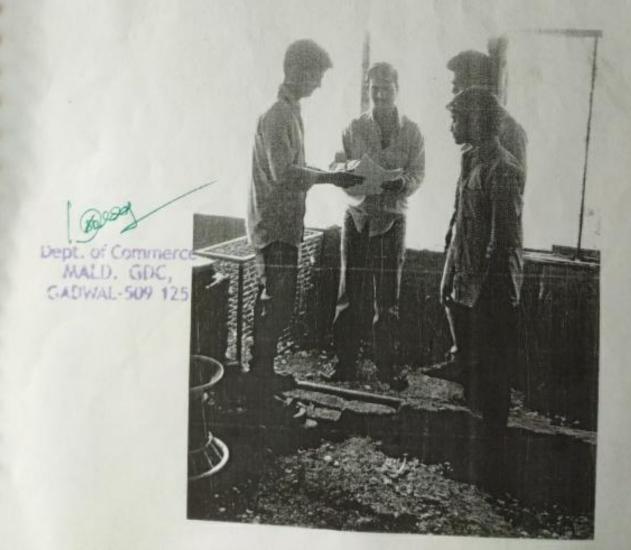
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M.A.L.D. GOVT. ARTS & SCIENCE COLLEGE, GADWAL JOGULAMBA GADWAL DISTRICT



Consumer Rights – Awareness and Redressal of Grievance Register

2018-19

Training Programme on "Consumer Rights – Awareness and Redressal of Grievance

16.07.2018 to 18.07.2018

D.SIVA REDDY

Consumer fourm Co-ordinator Dept. of Commerce

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Introduction to Concepts of Consumerism

What is Consumer Education (CE) all about?

We can say that consumer education aims to change behaviour. It is the process by which people are taught how to buy, use and dispose of, sometimes scarce, goods and services to fulfill their needs. Other definitions include objectives as well, such as the definition formulated in the Classification of Concepts in Consumer Education (1984):

"Consumer Education is the process of gaining the knowledge and skills in managing consumer resources and taking actions to influence the factors which affect consumer decisions."

The goals of CE can be stated as follows:

- Develop skills to make informed decisions in the purchase of goods and services in the light of personal values, maximum utilization of resources, available alternatives, ecological considerations and changing economic conditions;
- Become knowledgeable about the law, rights and methods of redressal, in order to participate effectively and self-confidently in the marketplace and take appropriate action to seek consumer redress; and
- Develop an understanding of the citizen's role in the economic, social and government systems and how to influence those systems to make them responsive to consumers needs.

The objectives of consumer education at school are to develop independent, discriminating and informed consumers. It is to equip the pupil with knowledge and insight into the conditions of being a consumer in a complex, multi-faceted society by providing basic knowledge in such areas as consumer legislation, personal finances, economics, advertising and persuasion, consumption and the environment, global resources, housing, clothing, price and quality, diet and health. Schools should contribute to making pupils aware of the influences they are exposed to with respect to life styles, consumer habits, values and attitudes.

Consumer Education involves giving students "cognitive skills" to help them make informed decisions. But it should also mean "understanding" the impact of individual, business and government decisions on the lives of others. In addition to this, pupils need to develop a certain attitude towards consuming. We want them to feel it is important and we want them to act and behave conscientiously. We can call these latter goals "affective objectives".

BASIC OBJECTIVES OF CONSUMER EDUCATION

- Give pupils knowledge to act as informed consumers. For example, knowledge of consumer rights, law and basic nutrition.
- Give pupils understanding of the functioning of society and the economy as a whole
 and the specific role of consumers. (For example, the understanding of the role of
 companies in the economic system, the role of governments in society and the role of
 consumer organizations.)

- Develop skills to act as informed and responsible consumers. For example, writing a
 letter of complaint, the ability to spot sales gimmicks and to use products and services
 knowledgeably.
- 4. Help students feel it is important to be an informed consumer. If pupils have been given the knowledge, understanding and skills necessary but if they think it is of no importance, we have failed.
- 5. Teach students to act as informed, educated and responsible consumers.

This philosophy means that Consumer Education is concerned directly with people and that is often the main difference between Consumer Education and many other school subjects.

What these responsibilities mean when one buys a product can be illustrated by taking, for instance, a simple product like a chocolate bar or an ice cream cone. Beside the question whether it tastes good or not, there are several other angles to consider when making a real study of consumer aspects. Going beyond the "needs and wants" aspects, a consumer can take the health, environmental, safety, and economic, legal and social angles of a product into account. The consumer will usually look first from his or her own point of view as an individual consumer, and can also keep the interest of the community at large in mind.

The illustration shows six different angles which an informed consumer may consider when he or she looks at any product analytically and critically. Here are some examples of questions connected to each angle:

- Health point of view: Is it nutritious (individual), is it hygienically prepared (community)?
- Environmental point of view: Does it cause litter problems (individual), does it waste resources for the packaging (community)?
- 3. Safety point of view: Are the ingredients safe (individual), is safety in production guaranteed (workers)?
- 4. Economic point of view: Can I afford it (individual), how and where is the product

 5. Legal resists for its second and the product
- 5. Legal point of view: Is it labeled (individual), is it being dumped in other countries

 6. Social point of view: Is it labeled (individual), is it being dumped in other countries
- 6. Social point of view: Is its advertising true and real (individual), does it involve child labour (community)?

WHY IS CONSUMER EDUCATION IMPORTANT IN SCHOOL?

Consumer Education (CE) provides students with practical and useful information that blends schoolwork into the fabric of everyday life.

Consumer Education offers the chance to help children explore their roles within society as citizens, consumers and workers, to be active and responsible members of society.

CE also helps people to understand the relationship between those who supply and produce and those who buy and use

Compared with the past, youngsters have a lot of money to spend. Children have quite a large influence on family purchases. Marketers have recognized that the young client usually remains a client for the rest of his life.

CE can be one tool that helps young people stand up to marketing pressure as it becomes more

important.

Over the past few years, the technological changes have been unprecedented. New ways of buying ("electronic commerce") are developing fast and the Internet has taken an important place in many consumers' lives. Also the possibilities to pay electronically have to a large extent replaced paying in cash. This means that financial management has to be learned at an earlier age because the "plastic" also works when funds run out, making it much easier to get into debt. Unemployment, marketing bombardment and new technology are only three important reasons why the individual consumer needs training and information.

THE INTEREST OF SOCIETY AS A WHOLE

Informed consumers are essential to economic development. By exercising a free choice based on knowledge of the facts, the consumer will be able to make the best use of his resources, money, time, knowledge and ability. He will thereby contribute to the proper functioning of the economy and stimulate effective and fair competition, and he will thereby contribute to social and economic development. The educated consumers can make the work of governments easier. Consumer Education can help consumers act in a more enlightened and critical manner which might make it possible in certain cases to avoid having to resort to legislative and regulatory measures. The legislation and regulations that do exist will be strengthened as consumers become more educated and learn to demand their rights.

The above-mentioned responsibilities of the consumer such as social responsibility, ecological responsibility and solidarity imply an interest of society as a whole in Consumer Education. Modern concepts go beyond individual needs and resource management. Collective needs between the micro- and macro-systems should be reflected in individual decision making.

Consumer Education with the focus on society and environment has preferences, which are: social and environmental responsibilities versus wasteful consumption, sustainable consumption versus exploitation of resources.

HOW TO INTRODUCE CONSUMER EDUCATION INTO SCHOOLS

Understanding the existing system

The first step for consumer education to be introduced into schools is to be aware of the existing situation that means both the subject of consumer education and the way the overall education system functions. A good knowledge of the education system is essential to be able to work out strategies. Investigate local and national education policy to see whether any guidelines exist for CE. Do not be disappointed if virtually nothing exists. If this is the case, there is all the more reason to develop a plan to introduce CE into schools. The following questions can be used as a guide to help survey the education system in your country.

At the local level

- 1. What kinds of schools exist? Private, state, religious, boys, girls or mixed? Where are the schools located? Are there any residential schools?
- 2. In the case of a decentralized education system:
 - Where does the school obtain resources and funding?
 - · Does a syllabus or curriculum exist?
 - · How flexible is it?
 - Who decides about the contents of the curriculum?
 - Does it promote social or ecological awareness and responsibility?
- 3. What is the role of examinations?
- 4. What are the links between local activities and national control?
- 5. What is the general attitude of teachers, principals and examiners to CE?
- 6. Is it possible to find one or more pilot-schools in order to carry out experiments wit interested teachers?
- 7. Are there any extra-curricular activities such as consumer clubs?
- 8. Do the schools in certain areas have special problems? For example, does hig unemployment or high illiteracy affect the quality of education in rural schools or schools in por areas?

At the national and international level

- 1. Is there any indication of government interest in consumer protection?
- 2. Have there been any commitments?
- 3. Is the political climate favourable to consumer issues and consumer education in
- 4. Have ministries acted to protect consumers?
- 5. What attempts has the Ministry of Education made to create consumer awareness in
- 6. Who are the key persons to approach in the Ministry?7. Is there a separate Curriculum Development Centre?

8. Who are the key persons involved in curriculum development?

9. Who is responsible for curriculum development in the Ministry of Education?

- 10. Have consumer organizations or educators submitted a memorandum to introduce CE into schools?
- 11. Do education officials generally adopt a positive, negative or indifferent attitude to consumer education?
- 12. Are decisions made on a national level or is the education system decentralized?
- 13. What efforts are being made by government or state education departments to introduce consumer education into schools?
- 14. Is there any provision for the training of consumer educators through workshops, seminars or conferences?
- 15. Which are the key institutions or people with regard to finances?
- 16. Is CE included in the curriculum of Teacher Training Colleges or other institutions of higher education?
- 17. How is CE incorporated in neighboring countries?
- 18. Are there recommendations of international institutions that can help promote CE?

Formulating a plan

Once there is a clear understanding of the education system, you need to think strategically about achieving your goal. The following suggestions may prove useful.

- 1. Formulate objectives for the short term and the long term which are both realistic and optimistic.
- 2. Develop a rough plan of the kind of activities you feel are most important.
- 3. Check this first plan against the resources available within your organization.
- 4. Check whether other funds can be raised. Will these funds also be available in the future?
- Decide on the way you want to work. The more people who participate directly in decisionmaking, the higher the level of commitment to the decisions made.
- 6. Timing is very important as school schedules are fixed far in advance.
- 7. The beginning of the academic year, when schools are not busy with examinations, might be suitable for starting discussions.
- 8. Enquire if allies are prepared to encourage your activities.
- Think of how you want to evaluate your efforts. An evaluation is possible only when it has been planned well in advance.

Implementation of the plan

After formulating an overall plan, specific activities should be developed in detail. In this section, the major activities are divided into four kinds of activities and examples are given where necessary.

Create critical awareness

Activities that highlight the importance of CE can create critical awareness on the part of students, teachers and policy makers. These activities can then be followed up by ideas on how to introduce CE into the schools. Once the students' interest has been sparked, they may well ask their teachers to start a consumer club or similar activity.

Action ideas

1. Hold short courses, seminars or workshops for teachers to show how CE can be integrated

2. Mount displays or exhibits on consumer topics both in and out of the schools to give a clear

idea of what CE is about.

3. Speak at education meetings and forums, especially those where policymakers are represented.

4. Give talks for students or for parent-teacher associations.

Organize competitions between schools.

6. Print materials such as consumer booklets, bulletins and regular newsletters.

7. Take advantage of free publicity in the media to create a climate where people want to become more aware of what is happening in the market- place and better equipped to deal with consumer problems. For instance try to interest journalists of newspapers and magazines.

8. Put up posters on consumer topics in the schools and in suitable places in the community

such as in women's clubs, youth associations or farmers' clubs.

9. Encourage school libraries to keep newspaper clippings on consumer topics. For example junk food, drugs, smoking or advertising frauds.

10. Encourage non-formal education

Non-formal education means activities in the school but not in the curriculum. Over the years, variety of ideas has been developed to encourage CE interest. These activities can provide platform for consumer interest, particularly in countries where CE is not at all mentioned in the official curriculum.

Activities that consumer organizations can develop in the area of non-formal education are:

- 1. A quiz for consumers
- 2. Debates
- 3. Public speaking contests
- 4. Essay Writings.

Consumer Basics

A. Who is a consumer?

The ancient man moved from place to place to hunt for food. He ate whatever he could find such as fruit, nuts, berries, sweet root and flesh of animals. He made use of wood and dry leaves from forest to make fire to keep him warm and also to tenderize meat he hunted. Today man has evolved into seasoned producer and consumer of a large variety of goods and services. At present some people produce the goods and provide services required by others in exchange for money in a well developed market system. Thus the concept of consumer, who may be described as a person buying a product or obtaining services from the market for his own use or consumption, has come into existence.

A consumer is defined as a person who buys goods and services and makes use of public utilities as well as natural resources like air and water. It is most basic since it refers to those who use goods and services for the satisfaction of their personal wants.

According to the Consumer Protection Act, 1986, a "consumer" means any person who buys goods or services for a consideration that has been paid or, promised, or partly paid and partly promised or under any system of different payment, and includes any user of such goods other than the person who buys such goods for consideration.

According to the new amendment made in the Act in 1993, it does not include buyers who purchase goods for manufacturing purpose or for resale. But, if a widow who buys a sewing machine or small cottage industrialist who buys equipment's for the purpose of earning a living are consumers.

B. Different market outlets.

1. Wholesale outlet: Goods are sold in large quantities . The minimum buying quantities from such outlets are dozens, hundreds, 50-100 kilograms, and quintals. Wholesaler usually buys directly from farms or manufacturer.

2. Retail stores: Retailers usually purchase a variety of goods from wholesalers and get their margin of profit after selling them to the consumers. The price paid per unit of the goods is higher than at wholesale outlet. The advantage to the consumer is that he can buy in small quantity as per his requirement.

3. Co-operative: It is a retail outlet owned and run by consumers' for consumers'. A group of consumers a registered society that runs the store often known as a consumer co-operative.

4. State Emporia: Other than the co-operative are state emporia which offer the product ranges from the state varying from furnishing, household items, cloths, jewellery, craft and decorative items. The product sold here is of high quality and reasonably priced. There is no possibility of duplicate goods being sold here since the state takes the responsibility of procuring and selling genuine goods.

5. Speciality store: A store usually stocks a particular line of product such as health foods-drugs, readymade garment, crockery, gardening equipments, sports, footwear.

6. Convenience store: This store opens for long hours, the products being limited to essential daily use items. Such stores are found in practically all residential areas for the convenience of the local

customers.

7. Variety store: Variety store offers range of products reasonably priced; practically everything a 7. Variety store: variety store offers range of products reasonably, gifts, toiletry, confectionery and some person needs for day to day living, e.g. items like stationary, gifts, toiletry, confectionery and some 8. Departmental store: It is a large retailing store running across practically everything from needle

9. Buys: Product is purchased on internet through credit card payments e.g. books. Black marketing: Black marketing is a situation and not a form of selling, which visibly exists, but it is done due to the deliberate creation of shortages of products in the markets, through hoarding Once the shortage has been created, sellers offer the goods in small quantities. Examples are cinema tickets, food during calamities.

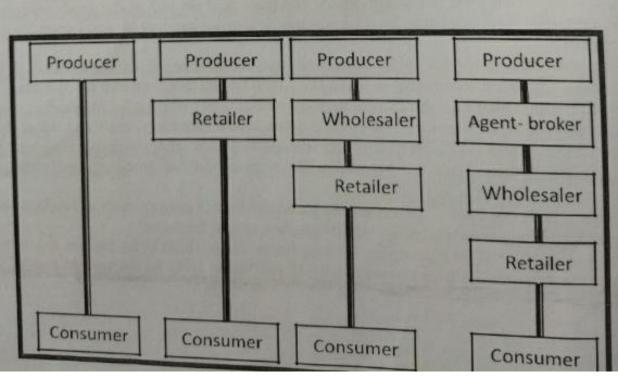
C. Difference between Needs, Wants and Demand.

Needs: Need is the state of felt deprivation of some basic satisfaction. People require food, clothing required and shelter. Other than these belonging needs, self-esteem needs and a few other things an required for survival. These needs exist in the very texture of human biology and the human condition. Example: (roti, kapda aur makan) one will feel satisfied only when he/she gets th desired type of need fulfilment.

Wants: Wants are desires for specific satisfaction of deeper needs. Human wants are continual shaped and reshaped by social forces and institutions such as religion, school, families and busines corporations.

Demand: Demands are wants for specific products that are backed up by an ability and willingness to buy them.

Companies must therefore measure not only how many people want their product but, more importantly, how many would actually be willing and able to buy it.



E. How goods sell and are brought into demand?

Human being is bundle of desires and therefore there is no limit to his wants. Some of his wants are natural and some are created by environment, fashion, and customs and these are the stimuli to create demand of products in market.

Types of wants:

- Psychological wants: These wants are food, shelter, clothing, family and social and community activities.
- Custom-made wants: The custom of the society or community to which one belongs
 influences wants. Customs are the most important force that influences your wants e.g.
 smoking after dinner; giving sweets in festival of Diwali; wearing of chaniya choli in
 navratri.
- Conspicuous consumption: It is consumption of goods and services on grand scale for the
 purpose of showing off rather than for providing utility. Dowry, different types of food
 counters in wedding (Chinese, panipuri, Punjabi, Jain etc.)
- Fashion made wants: Fashion is defined as prevailing style in consumption. The people who
 do not follow fashion are also considered outcast. Producer and advertiser spread few
 fashions but it is up to customers to accept or reject. (Baggy pants, bellbottom pants)
- Imitative consumption: The imitative consumption is common to all age groups. The tendency is that people want to equal or excel others in consumption. (House wife buys any product to equal or excel her neighbor)
- Producer made wants: These wants develop through advertisements. It provides information
 about availability of goods, price, new products and new uses for old products. (Shampoos,
 tooth brush, soap, washing powder, etc.)

F. How prices of goods are established?

Price is determined by a number of factors such as government policy, shortages, ignorance, delivery system, quality, market location, overhead expense of the seller and quality of service provided.

Government policy: Government decides a particular rate in the market to sell or buy the products from farmers so that farmers can earn margin for their upliftment.

Illustration: Assume that sugarcane is purchased from farmer by broker @ Rs 2/- per kg and broker sells it to manufacturer @ Rs 4/-per kg. Manufacturer process the sugar cane and make a fine processed sugar and sells it to a broker/company /exporter @ Rs 8/-per kg. The exporter sells it in foreign market with heavy margin and earns foreign exchanges. Company makes an attractive packing and sells on a heavy margin to the consumer on MRP. Whole seller sells it to retailer with

heavy margin and retailer sells to consumers @ 18/- to 20 /- per Kg. This shows that everybus heavy margin and retailer sells to consumers @ 18/- to 20 /- per Kg. This shows that everybus heavy margin and retailer sells to consumers @ 18/- to 20 /- per Kg. This shows that everybus heavy margin and the crops of farmer and the reduces the quality growth of farmer so that farmer can earn the margin except farmer and this reduces the quality of farming and can produce better quality crops earn more profit so that he can improve the quality of farming and can produce better quality crops earn more profit so that he can improve the quality of farming and can produce better quality crops earn more profit so that he can improve the quality of farmer, state and nation.

Shortage: Sometimes a crop fails due to unprecedented weather conditions, creating a natural shortage. Changes in environmental conditions such as a transport workers' strike, or a landslid shortage. Changes in environmental conditions such as a transport workers' strike, or a landslid shortage. Changes in environmental conditions such as a transport workers' strike, or a landslid shortage. Other examples are riots, war and so blocking roads, can also create local shortage of commodities. Other examples are riots, war and so on Illustration: prices of milk, vegetables, fruits shoot up

Ignorance: The ignorance of the consumer, regarding what he should be paying for a certain product, leads to his exploitation. The reason may be illiteracy, that is he is unable to read the maximum retail price on the product, or where a monopoly situation exists, whereby a seller can charge at will. Even in the same market there are few stores where goods are sold at fixed price.

Quality: More often adulterated substandard products are priced lower than quality items but this may not always be the case. For packaged goods the label indicates details by which quality can be judged.

Delivery systems: Prices of goods vary according to the manner in which foods and other product are sold. If the item is sold through mobile carts or vans, the prices are lower than if the same iter is sold in an air-conditioned store where their overhead costs are greater.

Market location: If shops or stores are located in posh locality the prices are likely to be highe than locations where middle-income groups reside.

Availability of goods: Sometimes prices of goods are set high when they are not available easily.

MRP or Maximum Retail Price is a price decided by the manufacturer on which person wishes t sells the products to consumer /user. This MRP includes manufacturer margin, excise duties, centre sells tax, and local sales tax, value added tax (V.A.T), octroi, freight, insurance of products, marginalso.

G. Sales stimulation and gimmicks. Sales stimulation

Every businessman wants to increase the sale of goods that he deals in. He can adopt several way for that purpose. You might have heard about "lakhpati bano", "win a tour to Singapore", "309 extra in a pack of one kg", "scratch the card and win a prize" etc. You might also have seen gift like lunch box, pencil box, pen, shampoo pouch etc. offered free with some products.

There are also exchange offers; like in exchange of existing model of television you can get a not model at a reduced price. You may have also observed in your neighboring markets notices the customers to buy certain products. All these are incentives offered by manufacturers or dealers

increase the sale of their goods. These incentives may be in the form of free samples gifts, discount coupons, demonstrations, shows, contests etc. All these measures normally motivate the customers to buy more and, thus, it increases sales of the product. This approach of selling goods is known as "Sales stimulation". Sales stimulation adopts short term, non-recurring methods to boost up sales in different ways. These offers are not available to the customers throughout the year. During festivals, end of the seasons, year ending and on some other occasions these schemes are generally found in the market.

Thus, sales stimulation consists of all activities other than advertising and personal selling that help to increase sales of a particular commodity.

Tools of Sales Stimulation:

To increase the sale of any product, manufactures or producers adopt different measures like free sample, gift, bonus, and many more. These are known as tools or techniques or methods of sales stimulation. Let us know more about some of the commonly used tools of sales stimulation.

Free samples: You might have received free samples of shampoo, washing powder, coffee powder, etc., while purchasing various items from the market. Sometimes the shopkeeper even without purchasing any item from his shop also distributes these free samples. These are distributed to attract consumers, to try out a new product and, thereby, create new customers. Some businessmen distribute samples among selected persons in order to popularize the product.

Example, in the case of medicine, free samples are distributed among physicians in the case of textbooks, specimen copies are distributed among teachers.

Premium or Bonus offer: A milk shaker along with Nescafe, mug with Bourn Vita, toothbrush with 500 grams of toothpaste, 30% extra in a pack of one kg are the examples of premium or bonus given free with the purchase of a product. They are effective in inducing consumers to buy a particular product. This is also useful for encouraging and rewarding existing customers.

Exchange schemes: It refers to offering exchange of an old product with a new product at price less than the original price of the product. This is useful for drawing attention to product improvement. 'Bring your old mixer-cum-juicer and exchange it for a new one just by paying Rs.500' or 'exchange your black and white television with a colour television' are various popular examples of exchange scheme.

Price-off offer: Under this offer, products are sold at a price lower than the original price. 'Rs. 2 off on purchase of lifeboy soap, Rs. 15 off on a pack of 250 grams of Taj Mahal tea, Rs. 1000 off on cooler' etc. are some of the common schemes. This type of scheme is designed to boost up sales in off-season and sometimes while introducing a new product in the market.

Coupons: sometimes, manufacturers issue coupons either in the packet of a product or through an advertisement printed in the newspaper or magazine or through mail. These coupons can be presented to the retailer while buying the product. The holder of the coupon gets the product at a discount. For example, you might have come across coupons like, 'show this and get Rs. 15 off on

purchase of 5 kg of Annapurna Atta'. The reduced price under this scheme attracts the attention of the prospective customers towards new or improved products.

Fairs and Exhibitions: Fairs and exhibitions may be organized at local, regional, national of international level to introduce new products, demonstrate the products and to explain special features and usefulness of the products. Goods are displayed and demonstrated and their sale is also features and usefulness of the products. Goods are displayed and demonstrated and their sale is also features and usefulness of the products. Goods are displayed and demonstrated and their sale is also features and usefulness of the products. Trade Fair in New Delhi at Pragati Maidan conducted at a reasonable discount. International Trade Fair in New Delhi at Pragati Maidan which is held from 14th to 27th November every year, is a well-known example of Fairs and Exhibitions as a tool of sales stimulation.

Trading stamps: In case of some specific products trading stamps are distributed among the customers according to the value of their purchase. The customers are required to collect these stamps of sufficient value within a particular period in order to avail of some benefits. This too induces customers to buy that product more frequently to collect the stamps of required value.

Scratch and win offer: To induce the customer to buy a particular product 'scratch and win scheme is also offered. Under this scheme a customer scratch as a specific marked area on the package of the product and gets the benefit according to the message written there. In this was customers may get some item free as mentioned on the marked area or may avail of price-off, o sometimes visit different places on special tour arranged by the manufacturers.

Money Back offer: Under this scheme customers are given assurance that full value of the product will be returned to them if they are not satisfied after using the product. This creates confidence among the customers with regard to the quality of the product. This technique is particularly useful while introducing new products in the market. For example, advertisement of products on sky short

Free trials: It invites the consumer to purchase and try the product free of cost in the hope that the will buy the product. Example: Trial of cosmetics.

Here are a few gimmicks that you, the consumer, should watch out for when remodelling you purchase.

Inflate the price, and then offer huge discounts/offer a free product that is grossly over valued

Offer a very low unit price, on an extremely limited or undesirable selection

Offer no interest for various links of time, 30-60-90 days or one year same as cash. However, ofter the interest expense is added on to the cost of the product. Watch out for language within the terms day of the sale and normally at a very high credit card type interest rate.

Advertising

A. What is advertisement?

Advertisements are everywhere. Never a day passes without some kind of advertised message being imposed on human activity. It is a part of our daily life as sleeping, eating, working and leisure. The word "Advertisement" is derived from the Latin word "ad verter" which means to turn the mind towards. Advertising is generally viewed as a process, which encourages consumers to go through a series of steps that may ultimately result in sale. According to Kotler "Advertisement is any paid form of non-personal presentation and promotion of ideas, goods or services by an identified sponsor".

B. Objectives of advertisement

- 1. To capture attention;
- 2. To secure interest:
- 3. To create desire:
- To encourage action;
- To create awareness at the industry, corporate and brand level;
- 6. To inform, educate and entertain;
- 7. To reinforce, maintain, remind and alter options and attitudes;
- 8. To create favorable images;
- 9. To manipulate and convince;
- 10. To induce the trial of product and services;
- 11. To encourage repurchase on a continuous basis;
- 12. To motivate inquiries; and
- 13. To help sell products and services.

C. Types of advertisements

 Ethical advertising: It should highlight the positive points of its own products and maintain good standard. It should not be untruthful, deceptive and should not misguide the consumers. E.g. Some companies advertise about their two-wheeler and 4 wheeler vehicles that they will cover a number of kms per litre when in practice the kms covered are much

less. This is an example of unethical advertising.

2. Informative advertising: It is useful in very basic stages of product category, where Informative advertising: It is useful in very basic stages of the ducates the consumer of objective is to build primary demand of the product. It educates the consumer of objective is to build primary demand of the product. It is a second of the product of

- 3. Convincing advertisement: It becomes important in the competitive demand for particular brand. For example, Complan attempts to persuade consumers that it delive better nutrition and growth than other brands of health drinks. Some persuasiv advertisements use comparative advertising, which makes an explicit comparison of the attributes of two or more brands. E.g. Ariel, Tide and Surf Excel washing powden advertisements.
- 4. Reminder advertising: It is more useful with mature products. Colgate toothpas advertisement in magazine is the reminder to purchase Colgate.
- 5. Reinforcement advertising: It seeks to assure current purchasers that they have made to right choice. Example: Commercial of Ariel washing powders is often shown on TV at expressing satisfaction from the performance of Ariel.
- 6. Consumer advertising: The campaign is directed at the end user i.e. consumer. It is usual found in newspapers and magazines. It uses headlines, illustration etc, and is a major sour of revenue to newspapers and magazines.
- 7. Trade advertising: This is directed at wholesaler, distributor and retailer. The goal is encourage channel members to stock and resell the manufacturer's products to custome Channel members are also given incentives for the same.
- 8. Advertising for image building: Sometimes advertising is done for building the image: the company. This is done by highlighting their social responsibility. To build an image the company keeps in mind the factors of pollution and safety. Example: Tanishq pure jewelry
- 9. Direct response advertising: The consumer is encouraged to make response either phone or letter or on e-mail by just watching the advertisement. The advertiser provid with toll free number, address and requests direct response to place order on phone.
- 10. Classified advertising: They are small ads in about 20 to 30 words in newspaper.

D. Stimulus used in advertisement

1. Advertisements exploit the emotions of people without giving much information Example Melody khau khud janjao, Dairy Milk - Kuch meetha hojaye, Papu Pass

- Ads appear through different media to influence the consumers through varying appeals. Example The advertiser uses different media such as newspaper, T.V., video, radio, and other types of media, through varying appeals like:
- a. Humor appeal: It puts consumer in positive mood. It generates feelings of amusement and pleasure and is effective in certain situations. Example Elope with Venus (water cooler); even your wife would love it.
- b. Emotional appeals:
- c. Anger- feeling of Hostility and hatred
- d. Fear: It can be for safe future e.g. L.I.C Policy Heroism: Health related Product.
- e. Fantasy: Skypak carrier built fantasy around the product service. "We will do delivery wherever on earth"
- f. Mood: A woman expresses herself in many ways and Vimal is one of them. Mediate: Exam ka bhut HORLICKS
- g. Miracles: Rup amrit gora banaye
- 3. Advertisements deliver messages that focus on children in order to stimulate mothers, such as the role of a product to promote health of children. Illustration: "Life boy- Bath before going to play ground". "Pepsodent 10 magic" Kapil dev-"Boost is the secret of my energy" Amir Khan -"Thanda matlab coca cola"
- 4. Advertisements that use negative comments in the messages frequently in the form of rumors that are untrue, though that may become detrimental to the products negated because of the word of mouth communication that spreads so fast. Ilustration: Asian Sky Shop Sauna belt
- 5. Advertisements may stimulate opinion leadership through informal discussion between two or more people as often seen on the TV for a number of products. Illustration: Coca Cola Ads.Amir Khan talks to factory in charge for quality of Coca Cola. Anchor Advt.Dravid Calling Anchor Engr.for putting Anchor wiring in hostel.
- 6. Thought catchy slogan: Illustrations: Close-up "Close up a paste and a mouth wash"

Cock "Things go better with cock" Complan "I am complan boy, I am complan girl" in "Na sir jhuka hai kabhi na sir jhuke ga kabhi"

Cadbury "Har snacks namkin nahi hota" Cadbury "Papu pass ho gaya"

Horliks "Exam ka bhut" Good morning " Khul gaye band darwaje"

Indian oils "On ice on sand on any land, avoid your car coming to a stand. No matter soil, do not recoil, always use Indian oil"

LIC "Apke sath bhi apke baad bhi"

Hutch "You and me in this beautiful world"

Magi tomato ketchup "It's Different"

- 7. Non-Rational argumentation: Ads may have non-rational argument Provocative pictures are often used to exploit consumers.
- 8. Propagandas: This is an open, organized, goal directed method of influencing opinion of people in a particular direction. The messages assert the "good" "right". A classic example is that of soap made of gangajal.
- 9. Imperative influence: This makes people react to order given by advertiser, sud write a sentence or fill in the blanks to invoke a sense of competition for an aw In order to win the awards consumers go and buy the product in the hope of go the correct answer even though they may not need the products.
- Hidden influence: These advertisements conceal themselves as the product will 10. effort to evade the natural skepticism faced by advertising. This is done by publish brochures which are mistaken for journal or periodicals.
- Rhetoric: This is a most effective method of persuasion in which an effort is to create an aura of the senders prestige to enhance the credibility of the message various methods used to obtain such an effect are based on prestige, social involvesincerity, entertainment and familiarity.
- E. The Rules and Regulations for Advertising in India. Advertising Standards Court India, a self-regulatory voluntary organization of the advertising industry, has set let

Books and Magazines

The Young Persons (Harmful Publications Act), 1956 regulates publications that are deemed 'harmful' to children in India. 'Harmful publications' are defined as 'books, magazines, pamphlets, leaflets ... wherein stories are told portraying criminal offences, acts of violence or cruelty, incidents of repulsive or horrible nature, in such a way that the publication as a whole tends to corrupt a child into whose hands it might fall, whether by inciting or encouraging the child to commit offences or acts of violence or cruelty or in any other manner."

The Young Persons (Harmful Publications Act), 1956 details penalties for the sale, hire, distribution, public exhibition, circulation, printing, production or possession of harmful publications. Advertising a 'harmful publication' is punishable by up to six months imprisonment, with or without a fine. The court can also order destruction of the offending publication.

Shaktiman

The children's television series Shaktiman has been a cause of controversy in India for several years. Children across the country have attempted to emulate their hero, Shaktiman, with tragic consequences. Since 1998 there have been several accidents and fatalities as children have risked their lives believing that Shaktiman will save them, or that they can assume his powers.

There have been several court cases to stop broadcast of the programme, but as litigation in India often takes place over several years, most of the cases are still pending. However, the legal process has resulted in a caution notice being displayed at the beginning of the programme, aimed at children and parents, highlighting that Shaktiman is a fictional character and his actions should not be imitated. Unfortunately, the law does not seem to have solved the problem.

Advertisements

There are no specific guidelines about acceptable advertisements aimed at children in India.

However, if there is a complaint about an ad it may be withdrawn after consideration by the Advertising Standards Council. For example, an advertisement for a child's drink was withdrawn as it featured six children at the top of their class at school, implying the drink had given them exam success.

There is also no law in India, which lays down guidelines for the use of child models in advertisements. Whether children should work in this way is a matter of current debate, but there has been no legislation passed as yet. However, there are some strict laws relating to advertising

into purchasing items they may not otherwise buy. Marketing to children is all about creating pester power, because advertisers know what a powerful force it can be.

According to the 2001 marketing industry book Kidfluence, pestering or nagging can be divided into two categories-"persistence" and "importance." Persistence nagging (a plea, that is repeated over and over again) is not as effective as the more sophisticated "importance nagging." This latter method appeals to parents' desire to provide the best for their children, and plays on any guilt they may have about not having enough time for their kids.

The psychology and marketing

To effectively market to children, advertisers need to know what makes kids tick. With the help of well-paid researchers and psychologists, advertisers now have access to an in-depth knowledge about children's developmental, emotional and social needs at different ages. Using research that analyzes children's behavior, fantasy lives, artwork, even their dreams, companies are able to craft sophisticated marketing strategies to reach young people. Example: Marketers target students on telly shopping by offers of a crystal pendent to perform well in exam, specially children appearing for 10th and 12th board examinations.

Building brand name loyalty

Marketers plant the seeds of brand recognition in very young children, in the hope that the seeds will grow into lifetime relationships. Brand loyalties can be established as early as age two, and by the time children head off to school most can recognize hundreds of brand logos.

While fast food, toy and clothing companies have been cultivating brand recognition in children for years, adult-oriented businesses such as banks and automakers are now getting in on to the act.

Buzz or street marketing

The challenge for marketers is to cut through the intense advertising clutter in young people's lives. Many companies are using "buzz marketing"—a new twist on the tried-and-true "word of mouth" method. The idea is to find the coolest kids in a community and have them use or wear your product in order to create a buzz around it. Buzz, or "street marketing," as it's also called, can help a company to successfully connect with the savvy and elusive teen market by using trendsetters to give their products "cool" status.

Example: Marketers use strategies like sunsilk gang of girls. Here they arrange live dance party i big malls where dancers are arranged to lure consumers with free cup of coffee and dance, the consumers are called to a counter, asked few questions and given a gift hamper.

Commercialization in education

School used to be a place where children were protected from the advertising and consume messages that permeated their world—but not anymore. Budget shortfalls are forcing school board to allow corporation's access to students in exchange for badly needed cash, computers ar educational materials.

Principles of Good Buymanship

Time, energy and money are spent in buying, hence it is important to know

- What to buy
- When to buy 2.
- Where to buy 3.
- How much to buy 4.
- What price to pay
- What to buy

Planning what to buy requires consideration of the resources, knowing your requirements at preparing a shopping list.

Consumer must determine what he needs, such as fruits, vegetables, cereals, medicines, toy sports-goods, footwear etc.

Decide on the quantity that suffice and prepare the order priority.

Go to relevant store and ask for what you need.

Evaluate the product suggested by the seller by looking for brand name, price and quality, etc. Compare with what you had in mind.

Buy perishable foods like fruits and vegetables only if they are seasonal, because they are best

flavor, nutrition, colour and taste. Buying stationary like copies or notebooks made of recycled paper serves the purpose when rour work has to be done especially.

Non-perishable items should be bought in quantities required for a certain period, a week, two we or a month.

Buyer should make sure that certification marks are genuine and learn to recognize them whi buying.

Buyer should always reject wrong price stickers to hide the MRP printed on the package or label. Consumer should not pay more than MRP.

Imitation product in the market help to cash on the weakness of consumer for foreign goods "Ma in Germany"; be careful about such kind of practices.

When to buy

Time is valuable for everyone. It requires time to get money's worth. Lack of money costs mo

It is wise to plan your purchase and refuse to be rushed or hurried into buying. Put off buying w

Go for purchasing when there is a special discount/sale purchase. You can stretch your money

PROCEDURE FOR FILING A COMPLAINT

WHO CAN FILE A COMPLAINT?

- A Consumer; or
- 2. Any registered Voluntary Consumer Organization; or
- The Central or State Government; or
- One or more consumers on behalf of numerous consumers who are having the same interest.

WHO IS A CONSUMER?

Any person who buys any goods, hires any service for a consideration which has been paid or promised or partly paid and partly promised, or under any system of deferred payment, comes within the definition of consumer.

A person will not be within the definition of consumer if he purchases goods for commercial purpose or for resale. However, if he purchases goods for the purpose of earning his livelihood by means of self employments he will be a consumer.

WHEN A COMPLAINT CAN BE FILED?

Complaint can be filed in writing if: -

- Consumer has suffered loss or damage as a result of any unfair Trade Practice; or
- The goods purchased suffer from any defect; or
- c. The trader has charged a price in excess of the price displayed or fixed by any law in force for the time being; or
- d The goods hazardous to life and safety are being offered for sale to public; or
- e. The services hired, or availed of, suffer from any deficiency.

WHERE A COMPLAINT CAN BE FILED?

If the cost of goods or service and compensation asked for is:

Up to Rs. 20.00 lakhs District Forum

MODEL FORMS OF COMPLAINT

CONSUMER PROTECTION ACT 1986	
 PROTECTION ACT 1986	

noto	re the Hon'ble District Consumer IV
Bern	re the Hon'ble District Consumer Disputes Redressal Forum at
OR	
1	a Han'bla Para sa
Befo	the Hon'ble State Consumer Disputes Redressal Commission at
-	articulars of complainant:
1. 17	Full Name:
	Complete Address:
(b)	Village, Tehsil, City and State:
De De	urticulars of the Opposite party:
hann's	site party No. 1
UPPA A) F	ull Name of dealer/shop/firm/manufacture:
(9)	Complete Address:
0)	Village, Tehsil, City and State:
	articulars relating to goods/services complained of:
(2)	Details of goods/service:
	(i) Item of goods with quantum/nature of service:
	(ii) Date when goods purchased/service obtained:
	(iii) Amount paid as consideration: (Attach photocopies of bill/voucher/receipt etc.)
(b)	Whether the complaint relates to:
	(i) Loss or damage as a result of unfair trade practice adopted by the trader.
	(ii) One or more defects in goods:
	(iii) Deficiency in services:
	(iii) Deficiency in services:(iv) Excess price charged by trader (above the price fixed by or under any law for the time being in force or displayed on goods or package containing such
	the time being in force of displayed on g
	goods):
(a)	If the complaint relates to (b)(i) above. Please indicate the nature of unfair trade practice adopted by the trader, such as
	Please indicate the nature of unfair trade practice adopted. Statement as to the quality etc. of foods sold/service made;
	Statement as to the quanty
	Sponsorship of goods/dealers: Sponsorship of goods/dealers: Warranty/guarantee with period promised (attach photocopy of warranty/
	- Warranty/guarantee Warrantee
	guarantee card, if any): Bisparaging of goods of other traders: Disparaging of goods of other traders: Disparaging of goods of other traders: 49
G	Disparaging of goods of other traders. Disparaging of goods of other traders. Other complaint relates to (b) (ii), nature and extent of deficiencies in service:
(A) 13	the complaint relates to (b) (iii), nature and extent of deficiencies in
	The complaint relates to (b) (ii), nature and extent of deficiencies in service: If the complaint relates to (b) (iii), nature and extent of deficiencies in service:
(f)	Page Adams of price fine
94	Any other details connected with the complaint (Such as, when defect in goods or
(g)	and with the complaint
	Any other details connected was first noticed): deficiency in-service was first noticed):
	well-cliedy in sec

BANKING ADVISORIES :

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Always remember the PIN of your ATM Card. Neither disclose such numbers to anyone nor

Check the ATM before transacting. Do not use ATM if something suspicious is noticed.

please avoid banking at Cyber Cafe. Any transaction like fund transfer, bills payment, ticket Change your password and PIN number at intervals.

Do not respond to any email seeking sensitive information or advising for updating account information. Delete all such mails. Banks do not ask such information at all.

In case, the money is debited but not dispensed from ATM, a written complaint to your bank irrespective of which bank's ATM you have transacted is submitted immediately. Banks are " required to refund such amount within 7 days of receipt of your complaint else Banks are required to pay penalty at the rate of Rs.100/ per day for the period beyond 7 days.

. The cheques of local clearing are to be credited to the account either on the same day or the

next working day.

. All the Banks are required to display on the notice board/website about the charges applicable for various services, interest etc.

In case you are using credit card, it is advised that you don't exceed your repayment capacity and also ensure that 100% payment as per credit card statement is paid before due date of payment as otherwise the credit card issuers are charging heavy penalty of nonpayment/partial payment. Bank states in every month statement about the minimum amount payable which usually is around 5% of the total amount payable. Even if you have paid minimum amount payable, the credit card issuers are charging the interest for the balance 95% as well as on subsequent purchases.

 While the customer has an option to drop cheque in the "cheque drop boxes", the banks are mandated to receive the cheque in person and acknowledge the same if tile customer desires

Please ensure that post dated cheques issued in advance as EMI or loan repayment do not get bounce due to insufficient balances else heavy penalty charges are payable.

In case you have any complaint pertaining to the services of the bank, please do not sit quietly. Submit your complaint in writing to the concerned bank branch and take

If you are not satisfied with tile redressal to your complaint or you do not get any response from the bank: within 30 days, the customer has an option of complaining to Banking Ombudsman of the area, the contact details of which are displayed in all the branches of any bank.

- ii. allow the appeal and set aside the award; or
- iii. send the matter to the Banking Ombudsman for fresh disposal in accordance with such directions as the appellate authority may consider necessary or proper; or
- iv. modify the award and pass such directions as may be necessary to give effect to the modified award; or
- v. pass any other order as it may deem fit.

M.A.L.D. Govt. Arts & Science college, Gadwal- 509125,

STUDENT PROJECT ON BANKING SECTOR



Submitted By Gandham Raghavendra

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Sharath Sunnel Pavan Kumar

Y. Nava Kanth

2020-21

UNDER THE GUIDANCE OF DEPARTMENT OF COMMERCE

DEPARTMENT OF COMMERCE M.A.L.D. GOVT. DEGREE COLLEGE, GADWAL

Page No.

Date

KBS BANK

- KBS Bank was Established in the year 2000, February 28.

- --- This Bank contoins 29 Branches.
- --- main Branch : This Bank Related main branch is at corporate office Madapur, Hyderabad.
- --- KBS : Krishna Bhima Samrudhi Local Area Bank.
- -- Branch offices and Address of KBS Bank.

1) Jogulamba Gadwal:

Gadwal Branch: D.No. 1-4-2/2, Ground Floor, Sri Krishna Complex, Krishnaveni Chowk, New Bustand, Jaqulamba Gadwal-509125.

Iceja Branch: H. No 4-123/6, Shop No 1,285, Ground Hoor Iceja-509127

2) Mahabubnagar

B.K. Reddy complex, OPP New Bus stand. Jadcherla-509301



M.A.L.D. GOVT. DEGREE COLLEGE, GADWAL

Page No.

Mahabubnagar Branch: #5-83/Az, &ara Complex, Beside Maheswari Theater, Yenuqonda, Mahabubnagar 509002

Narayanpet : H.No.4-7-69. Havi Narayan Bhattad complexe civil line, opp: police Station, Narayanpet-509210

Medchal:

Dammaiguda, Keesara Mandal - 500083.

Nagar Kumool:

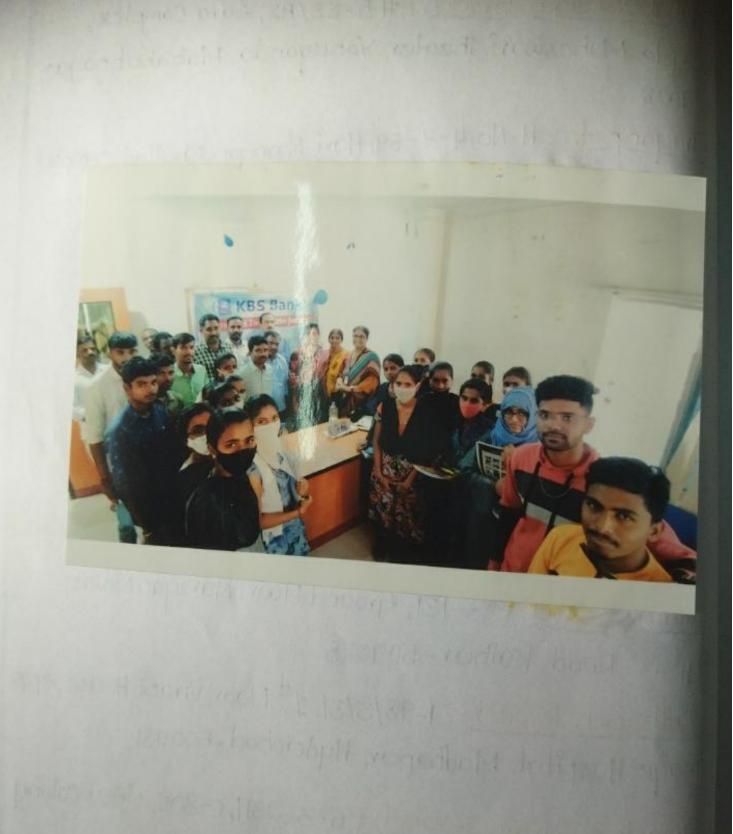
Nagar Kurnool Branch: #15-94/4 & 4/A, Sukhojeevan Reddy complex, Achampet Road, Nagar Kurnool-509209

Ranga Reddy:

Kothur 3-131, Ground Floor, Narayan Nivas, Bypus Road, Kothur-509228

Madhapur Branch: 1-98/3/31, 1st Floor, virani House, opp Image Hospital, Madhapur, Hyderabad-500081

Vanasthalipuram Branch: 6-3-2311, C-805, NGO's Colony Vanasthalipuram, Hyderabad-500070



DEPARTMENT OF COMMERCE M.A.L.D. GOVT. DEGREE COLLEGE, GADWAL

Page No.

Vikarab Branch :

Kodangal Branch : Plot No. 07, Nagalingam complex, Yadgir Road, Kodangal-509338

Vikarabad Branch: H. No. 4-1-190, New Gunj, Vikarabad -

Wanaparthy

Atmakur Branch: H.No. 20-77/8, Amarchinta Road,

Atmakur-509131

Wanaparthy Branch = #38-54/3, Vallabh Nagar, Wanapa--rthy-509103,

Prakasam:

Chirala Branch: H. No. 13-5-18/2, Veeraraghavapeta, chirala

Trunk Road, angole-523001

DEPARTMENT OF COMMERCE M.A.L.D. GOVT. DEGREE COLLEGE, GADWAL

Page No.

Date

Introduction :-

we are created one Group of five members, and we went to Bank. We Gathered & ome information and noted in NoteBook. Bank Manager helped to clear all doubts.

Bank Name : KBS, Bank, Gadwal.

Bank Manager name : Vasantha Lakshmi

Topics-

1) Deposit Slip:

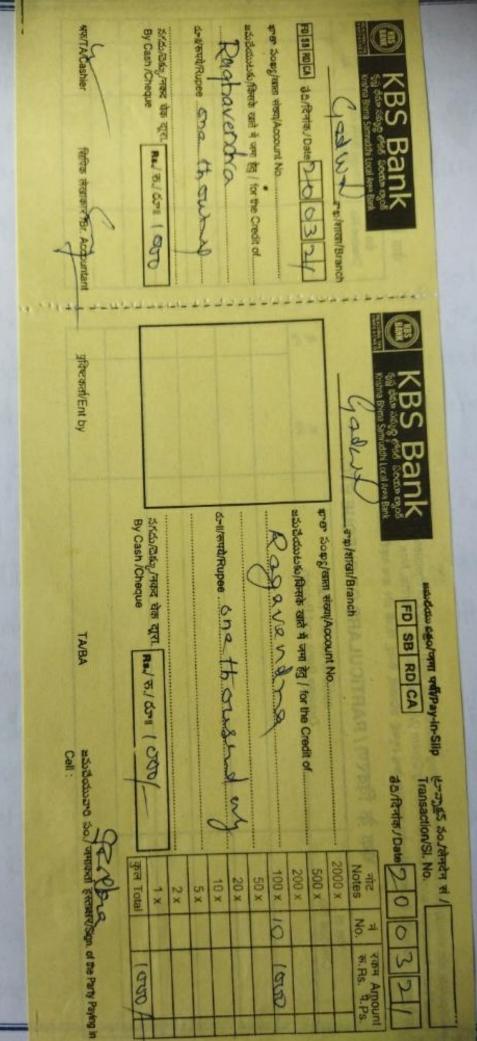
A deposit slip is a small form that a bank customer includes when depositing money into a bank account. A deposit slip contains the date of deposit, the name of the depositor, the depositors account number, and the amount being deposited.

the deposit slip works as a proof for the bank acknowledging the payment sieceived from the customer upon entering a bank, a customer can find a pile of deposit slips with designated fields to till in the required information to complete the deposit process.



though with the of noting to

Deposit Slip



ook Centre Gad

Page No.

Date

The account number to which the funds must be transferred must be written at the bottom of the slip for a successful transfer. You must fill up the details in a deposit slip before you approach a bank teller to deposit funds.

Withdrawal Slip

A withdrawal Slip is a printed piece of paper used in Bank to withdraw money in cash from amount. The slip contains certain particulars such as Nome of customer date, amount to be withdrawn in words and figure, signature of customer etc. However, this to be used by the account holder whose account is not with cheque tocility. In Case of cheque tacility account, withdrawal of money can be done by cheque and no withdrawal slip is required.

It is crucial to write accurate and readable information on the 3lip Ensure proper withdrawal. An official Bank Branch where the person deposited money, and it contains clear print of the Bank Name.

- A person should write his complete name.
- --- It is important to write a complete address.

Page No.

Bank willtodrawol Form:

	3S Ban	SAVINGS BANK	अन्य २००१ वस्त्र क्रिक्स क्रिक्स क्रिक्स क्रिक्स प्राप्त स्थान आहरण पर्यी क्रिक्स विमान २०-२-२१
GANNA THE T	Name of the Account P	Franch/शारका Folder/ खातेबार का नाम कि Rogbias	
Sensi No. क्षेत्र १० वेक सारणी संख्या			Bank Account/distant Athems and A synam as of Social distribution also safetic.
Cash Transfer	Paid Stamp	Pensing Officer:केफेटर्स स्ट्रेक्टर पासकर्ता अधिकारी	Publica

ও প্ৰথমতা প্ৰথম কৰাপ্ৰথমত প্ৰথমিত্ব হিচাপে প্ৰযুক্তি কৰিব কৰা কৰিব কৰিবে কৰিব কৰিব কৰিব কৰিব কৰিব কৰিব কৰিব কৰ সিহু জনসূত্ৰ বিভাগ পৰাপ্ৰথমত বিশ্বৰ Acct. Holder's SignJ इन्स्टाटकी क्रिक्टबारीवार का इस्ताबार

KYC

KYC :- Know your customer.

Know your customer in Banking. KYC (Know your customer) is today a significant element in the tight against financial crime and money laundering and customer identification is the most critical aspect as if is the first step to better perform in the other stages of process.

Page No.

Important KYC Documents:

- !- voters Identity card

- Driving Licence.

-- Aadhaar card

--- NREGA Card

-- pan card.

*The Bank mentain various types of Registers.

1) Locker Register

2) passbook Register

3) Altendence Register

4) cheques Register

5) Fixed deposit Register

6) Gold Loans Register

In every register they will keep Custome Name, Photo, Address, and Account number.

This Bank Gives various types of loans

) Gold Loons

1) Crop loans

3) House loans

Page No.

above 50,000 Any payment pancard is compulsary.

- + For Loan Application
- ocustomer photo
- 2) Nominee Compulsory
- 3) Guvanteer Compulsary.
- Nateh forms are called as cheque book.

one Security

- + Document is one security
- pronote is one Security
- -> For loans All original Documents should be submitted
- In Joint liability Group, without security loan will sanction.
- NPA (Non Performing Assets) see for Three months
- For loans they will see civil score, it it goes
- six Hundred below they are not eligible to get
- 100018. Seven Hundred is Best Score.
- -It any customer gets

STD & without Rending.

Page No

Vouchen -

There are Different types of vouchers present in

- 1) Debit Voucher
- 2) credit voucher
- Atransfer vouchers are in pink colour.
- a Credit vouchers in Yellow colour

R.O :-

Recouring Deposit is a special kind of term deposit of thereof by bonks which help people with regular incomes to deposit a fixed amount every month into their recurring deposit account and earn interest at the nate applicable to fixed deposits.

- -Bank also maintain cash book and enter the amount of total at a Day.
- Bank Keep all documents at a safety lacker.
- A customer should not have permission to enter into Safety locker.
- -) A Bank Maintain Stationery Room for all Paper Keeping at that Room.

Sharadha Book Centre Gadwa

Page No.

Date

this term is that money transfer from one account

without Bank Manager signature It will not concluded.

This torm contains Date, Debitor and creditor

KBS Bank

కృష్ణ భీమా	సమృబ్ధ	ණිජව්	බ්වර	ಾ ಬ್ರಾಂಟ	
Krishna Bl					

> బ్రాంచ్ మేనేజర్ BRANCH MANAGER

₹

M.A.L.D. GOVT. Arts & Science College, Gadwal-509125

STUDENTS STUDY PROJECT ON ATM



ATM [Automated Peller Machine]

Submitted By

2020 - 21

of B. Goutham an B-com (comp)

3 M. Vivek

a B. com (comp) U. May!

2) N. Volay datta (1) B. com (comp) interp

UNDER THE GUIDANCE OF DEPARTMENT OF COMMERCE

About ATM:

detabase.

perform fininacted transaction. such as each cithdrawor, derosit, fund transfer, balance inquires or account information inquires, it works all the time 24/4 and is performs very easily and it is our electronic commonication.

ATM has variety names including automatic weller machine (tim). in canada they called automated banking machine. using an ATM. customer can access their banks derosid or credit accoons in order so make a variety of financial transaction most notably outh with drawl and balance oneking as well as fransfering credit to and form mobile phones. An almalso used for withdrows amound from machine, customer are gypically identified by inserting appashic ATM Cord. ATM \$100 are not orerabed by financial institution are known as " white-label "ATM. And alm can also with authentication being say customer entering a personal identification number CPINJ! which must match PIN stored in chip on courd, or in the issuing financial institution

Location of ATM :-

ATM can be placed at any location but are most often placed near inside banks, shopping center/malls airport ; railray station, metro stations, grocery stores, febrol 1908 station; testurant, and other location this ATM were placed. ATM are also found on cruise ships and on some us wary ships, sailors ear draw out sheit 1219.

7

Financial Network.

Most ATM are connected to interbank networks, chabling readle withdraw and lerosis money from machine not belonging to bank where they have their account or in countries wheir their account oure held.

many bank charge ATM usage fees. In some cases othere fees are charged solely to user who are not customer of the bank. that operate the alm. in other cases, apply all user.

> Hardware:

- -7 CPU (Go control user interface and brasaction devices)
- -7 magnetic chiP card Coo idehify the customer)
- -> secure crypto Processes, generally within a secure enclosure.
- -7 Display Cosed astomer for Performing the transaction)

-7 Function key buttons (usually close to the display) or a touch screen (used he select the various aspect of transaction).

-> vault (to shore the Park of machinery requiring restricted access).

uses of ATM:

Atm overe originally developed as each dispensers, and have evolved to provide many other bank-related function.

- -> Paying routine bills, fees and laxes (utilities, thone bill, social security; legal fees, income laxes)
- -> printing or odering bank statements.
- -2 URBARY PARCHOURS
- -> cash Advances.
- -7 cheque processing module.
- -7 paying Cinfull or partially) the credit balance on a card linked to a specific corrent accoord.
- -> Transfering money between linked accounds
 Csuch as transfering between accounds.
- -> Bar cod scarning of ATM.
- -> on demand Printing of "item of value" (such as movie . tickeds; toaveler's chaque ele).
- -7 co-ordination of ATTK with mobile phones.

Advantages of ATM

it Quick Cash Witholrowalt

As the name suggests and is well known to all, just insert your ATM Debit cold in to the Automouted Teller Machine, punch the code and the amount you want to withdraw and you get the cash in your hands.

iit Any one can have Bank coult

All you need in a Bank Account to get a debit could cum ATM could besued to you. This is much easily than applying for a cuedit could at a debit could is simply linked to your bornt Alc int Account Balance inquiry:

You can check your account balance out the ATM. Also there is a facility to get ministatement of your bank account.

10) Convenient 24x7 Bankings

He HTM, now you are not bound to do your transactions with in banking hours. There no need to worky about bank holidays of public holidays. It is 24x7, 865 days a year banking facility.

Disadvantages Of AM.

comminals can fit skimming devices and.

Small camerous to ATMs. Then machines record

account details and personal identification numb

- eus, which the cuook we to withdraw money

Wheth riskt

from those Accounts.

in to a secured and watched by multiple comments of a life guard. More clements encourage encoles to leep distance from the bank.

Mikald Retention +

ATMs give, but they can also take. They can mainfunction and simply not be available when you need them. Some will also retain damaged cosols, or any and if its owner fails to enter a correct PIN after three attempts. A cosolholder can wouldy reclaim her eard if it's been retained by a machine owned by her bank's ATM. There's no guarantee she'll ever see it again.

Report an APM. Cardst -> By using ATM coulds we can save out time. = But when my the ATM could we should be very careful and should cheek all the from sactous => By using this Cood whe can manage many and many transactions at shyle place => finally, whe have Benefits and he also have some risks in using the ATM coulds. I ble can save us time by using an

M.A.L.D. Govt. Arts & Science college, Gadwal- 509125,

STUDENT PROJECT ON BANKING SECTOR



Submitted By

P. Ashwini

T. Nandbini

T. Anusha

M. Mirza Zainab

Ashwini

2020-21

UNDER THE GUIDANCE OF DEPARTMENT OF COMMERCE

Page No.

Awaoleness of Bonking

Sector

we age all Going KBS Bank

KBS means: - (kolishma Bheema, samojudhi kocal

Area Bomk) soowen & wolos owost swell

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DEPARTMENT OF M.A.L.D. GOVT. DEGREE COLLEGE, GADWAL

Page No. Date

As KBS roglos Gistes corporate office and -total KBS Address:-

Konishma Bhima Samoruddhi Local Agrea Born K # 1-98-9/28, silicon Towars, silicon valley, mod hapun, Hydeorabad, 500 081. Telangana Tel: 040-23113232 Foox: 040-23113200 info @ kbsbankihdia . com . www . kbsbandindia .com.

Total branches of KBS bank & Totan 29 branches.

Banker - God awytag & slips :-

Deposite fooim, withdrawl fooim, minaunt transfer foom Sip. age there.

Total branches of telangana; Branch offices :

Gadwal

Joqulamba Gadwal bonanch: D.NO. 1-4-2/2 Goround floor, son konstma complex, Konstmaven? chowk, heavy New bys stand, Joquiamba Gradual - 509125. Tel: 08546-271044 Email: godwal@ Kbs bankindia. com. Ieeja branch: H. NO 4-123/6, Shop NO-1,283 Gloraund floor. Teeja - 509127, Tel:08546 278183, Email: Jeeja @ Kbsbankindia-com

Page No. Date

mahabubhagaan

Jadcheorla Branch: D.NO 5/254/11, 12-13 Gronound flood, B.K. Jeddy complex opp. New bug, Stand, Jadcheoila - 509 3d. Tel: 08542-235773 Email: Todcheoila @ Kbsbankindia. com

Mahabubhagaon Branch 9# 5-83 Az , Saora complete Beside Make shwauli Theatre. Yenygorda i mahabubhagaa - 509002 Tel: 08542-272661. Email: mahabub nagan @ Kbsbankindia. com.

Nacrayanpet branch : HNO. 4-7-69, Hagi Naciayan Bhattad complex civil Line, opp: police station, Navigyanpet - 509210 Tel: 08506 - 282501, Email : Nowayampet @ Kbsbankindia.com.

Medchal

Dammaiguda Branch: 3-21, plot NO. 35 Goround flood, Bammaiguda, Keesava manda) - 500083.

Tel: 040-27145246, Email: dammai--guda @ Kbs bank india. com.

Nagaurkunnool Nagaurkannool Boranch: # 15-94/48/4/A Sutta - seevan Ready - complex, Achampet Road. Nagarikuma 1-509209.

> tel: 08 540 - 230230, Email: nagaontus -hool @ Kbs bankinding. com.

Page No.

W.A.L.D. GOVI.	DEGREE COLLEGE, GADWAL Date
Ranga Reddy	Kothuen Branch: 3-131 / Genound floor, Naviayan, Nivog, Byposs road, Kothuen -509228; Tel; 08548-256036, Email: Kothuen @Kbsbamkindia. Com. Madhapuen Beranch: 1-98/3/31, 4stflood Vienani House, app. image Hospital, Madhapuen, Hydeorabad -500 081. Tel: 040-23115252, Email: madhapuen @Kbs bamkindia. com. Vasanthalipueram Beranch: 6-3-2311, C-805, NGO's colomy, vasanthalipueram, Hydeora- bad -500 070 Tel: 040-24249797 Email: vasanthalipueram @Kbs bank india. com.
Vikacjabad	Kodangal Boranch: plot No 07, Nag alingam complex, yadging road, kadangal-1509 338. Tel: 08505 - 284966 Emouil- Kodangal @ Kbsbamk india. com. Vikaorabad Branch: HNO.4-1-190, New Gunj, Vikaorabad - 501 101, Tel: 08416- 255955, Email: Vikaorabad @ Kbs bank india. com.
wanapaenthy	Atmakus Beranch: # No 20-77/B, Amorichi Road, Atmakus - 509/3/ Tel: 08504-22 -2464, Email: atmakus @kbsbank

Propia. com.

DEPARTMENT OF M.A.L.D. GOVT. DEGREE COLLEGE, GADWAL

Page No. Date

wanapaoithy Bojanch : # 838-54/3, Vallabh Nagao, wanaparothy - 509103 Tel: 085845 -230600 Email : wanaparthy @ Kbs bankindia . com.

Rojakasam chiojala Bojanch: HNO 13-5-18/2, vecesian ghavapeta, Chignala - 523155 Tel:08594 - 232275 / Email: chienala @ Kbs bank india com.

angole Boranch : 37 - 1-3(14) Goraund floor kp complex, Tolunk road, ongole -523 001 Tel: 08592-281212, Email-ongle @ Kbs -bank india. com.

Kalabuongi Hand Boranch & Doos No 9-4-22/1 main Road, Bahaspet, Aland - 58 5 302 Tel:08--477-202126, Email; aland @KbSbank. - Pondia. com.

chincholi Boranch: H.No 2-4-450/5, main Road, chincholi-585 307 Tel; 08475-273408 Email: chioncholi@kbs bank-- India. com.

chowdapaen Beranch & plot No: 11112, 34, 35% 11/2, 1st flood, Rathod complex. Opp. Bug stand, choudapus -585 265, Tel: 08470-2011 / Email: Chowdapun @ Kbs bank india. com.

Sri Padmavathi Book Centre, Gadwai

Page No.

kalabuoragi Boranche Rukmini Chambeor 1st floor, m. NO 3-218, Adjacent to Super market, Block would NO. 31, Kalabuorgi -585 101, Tel: 08472 - 260173, Email: gulbaorga @ Kbs bamk india. com.

kamalbuer Beranch: plot No, 1-2 Veerbhadender Busshauer Road (complex, Behind Busstand and main Road (kamalapuer - 585 313) tel: 08478-221733 (temail: kamalapuer) @ Kbs bank india.com.

Raichue

peoduoga Boranch & D.No 7-1-61/10B, 1st floor 10C, Nead Hzp cracle, Decduorga - 584 111.

Tel: 08531 - 260235 Email: decdwgg.

Lingasuguon Bojanch: plot No 2-11-369/9,
soji complex. Neces Loami Temple,
Raichuon Road , Lingasuguon - 584/122.
Tel: 08537 - 257871, Email: 1ingasuguon

@ Kbsbank india. Com.

Manvi Benanch: 13-1-70, 11-4-32) 12. woold No. 8. SBH colony, Sidhamus (Sindhahus) Road, Manvi - 584123 Tel: 08538-221 567, Email: manvi @ KbS bankindia.

com.

Page No.

Raichway Baranch: Shop No 11-01-47/1,
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Raichway - 584 102, Tel: 08532 - 225568
Raichway - 584 102, Tel: 08532 - 225568
Email: taichway @kbSbamk indico. com.
Sindhanuay Baranch: D. No. 6-1-2138, 186
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Tel: 08532 - 226221, Email: Sindhanuay
@kbSbankindia.com.
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Email: Yeonageora @kbSbankindia.com

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shahapun Boranch: HNO. 4-72 173 B.B. oroad. Shahapun - 585 223. Tel: 08479 - 240109, Email: Shahapun akbs bank.
-india. com.

yadgion Boranch: plot No 04, seema complex, mudnal layout, station Road yadgion-

tel: 08473-253526, 251275, Email: Yadgis) @ Kbsbankindia.com.

स्टिन्स् KBS Bank व्यक्ति एक्टि एक्टि व्यक्ति व्यक्ति विकार किन्नाट क

Page No.

- Different fooms of Box KBS Bank ...

4. Debit foom : Debit foom Nothing but with drowal foom (Slip) is a work withdrawal foom (Slip) is awar withdrawal foom p who Bunk on rest works awar awar out to sow the withdrawal foom.

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		ACCOUNT No.क्ट्रका ॐः वाता संद्या /Branch/शास्त्रा Holder/ खातेदार का नाम P AShW	
Aupees / रूपये Scroll No./हेर्गु स्थाउँक. सारणी संख्या		Total Cabilities resourt to majory shows Students	Bank Account/यपरोक्त मेरे/हमारे खाते से मुगलाम करे
art a some		పైన తెలిపిన నా/మా యొక్క సేవింగ్ బ్యాంక్ అగౌ	ంట్ నుండి దూపాయలు ఇప్పించగలకు.
			用りていると
Clesh Transfer	Paid Stamp	Plessing Officers के कि बढ़ कर प्राप्त करती अधिकारी	

Acct. Holder's Sign./ इन्स्याच्याची रिका स्वतिहर का हमास्तर



Page No.

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Page No.

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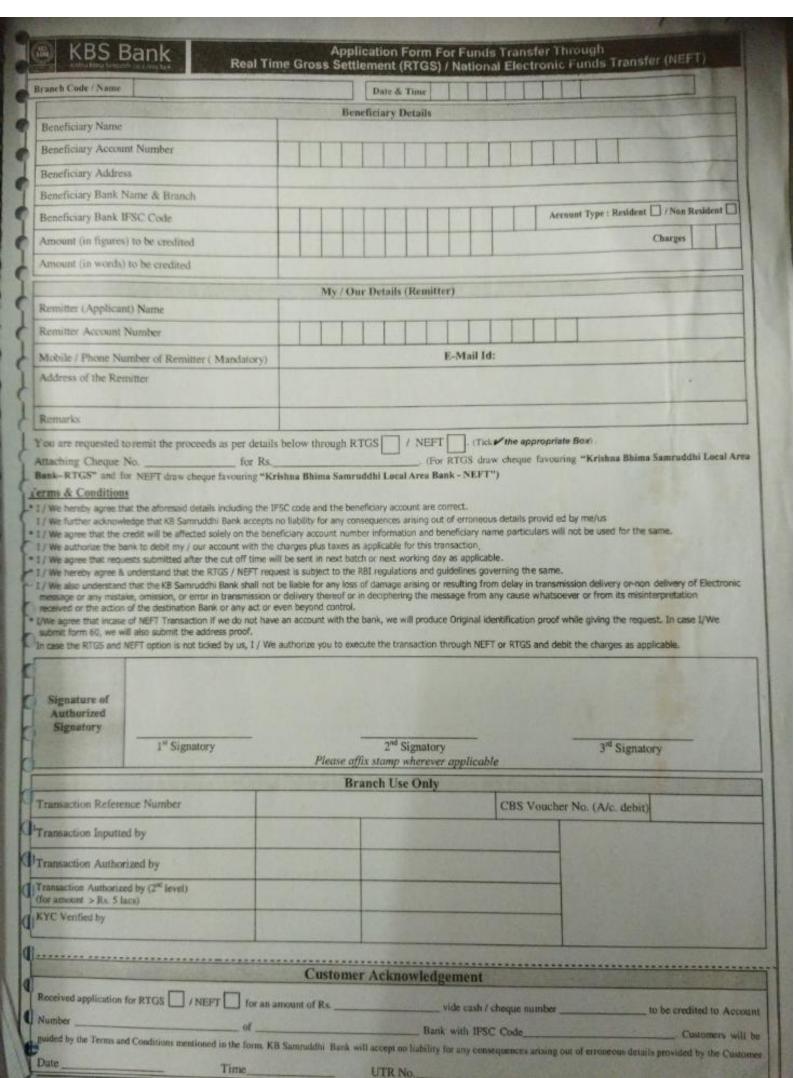
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S. BEMK JI	KBS Bank
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కృష్ణ జీమా సమ్మబ్ధి లోకల్ ప్రలయా బ్యాంక్ Krishna Bhima Samruddhi Local Area Bank

ආර්ථු DEBIT	20
ఖర్వు DEBIT జమ & CREDIT	

ట్రాంచ్ మేనేజర్ BRANCH MANAGER



photo, sometion letters totale.

Agreement 400 oupees bonds tiotoes. Ecolo

joint Jeability Gronaup.

EMI: Every month Instalment

NPA: Non peor-fooming Assets. 20 2000

91 days only (3 months) es pay rallows assign

राष्ट्रावार कार इस्त कारी किये किया किया

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RTJC - cash countred, IFSC-code, cashBook

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corop loans -> 200 Hostopan 1 200 pay 20100000

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counted to los storistas. 25% 2500 Jaso

KBS bank 50/00 manageon vasantha lastmi madam Buasasts