

## MEMORANDUM OF UNDERSTANDING

The Memorandum of Understanding (herein after referred as MoU) is signed on the 9<sup>th</sup> day of November 2022

By and between

**RiseSharp Technologies Private Limited ("GetJobReady")**, having its address at 5A, Melange Towers, Madhapur, Hyderabad, Telangana – 500081 (which expression shall, wherever the context so admits, mean and include its successors in office and permitted assignees) of the **ONE PART;**

And

**COMMISSIONERATE OF COLLEGIATE EDUCATION, GOVERNMENT OF TELANGANA** having its office at 3<sup>rd</sup> Floor, Vidya Bhavan, Nampally, Hyderabad-500001 hereinafter called as 'CCETS' (which expression shall mean and include its heirs, successors, executors, administrators, authorized representatives and permitted assignees) of the **OTHER PART**

**RiseSharp Technologies Private Limited ("GetJobReady")** and '**CCETS**' are hereinafter collectively referred to as 'Parties' and individually as 'Party'.

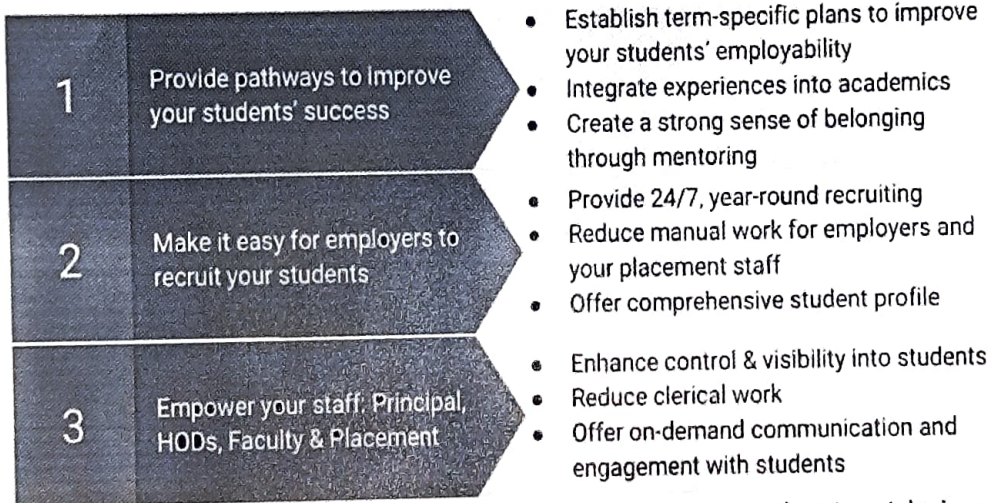
**GetJobReady** is a social impact venture with the mission of changing the college-to-job trajectory for millions of college students in India, by working with higher education institutions and businesses. **GetJobReady** was founded with a simple goal of helping college students transition from college to career successfully, help map out the best career plan of action while in college, prepare to succeed in a competitive job market, provide the resources and tutorials to pursue job opportunities, and connect job-ready college students and graduates to employers.

This Memorandum of Understanding (MoU) shall terminate upon expiration or termination of the subscription service with **GetJobReady**. The GetJobReady Platform, a strategic initiative to elevate a higher education institution, helps educational institutions:



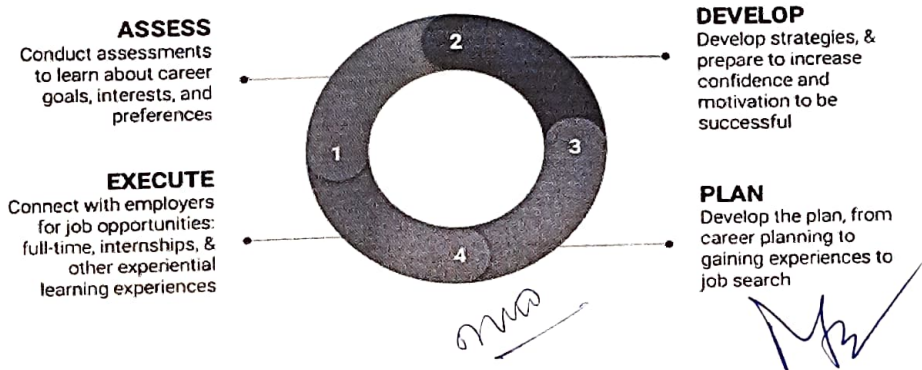
1. **Improve Student Outcomes:** Providing pathways to improve students' success and helping students navigate the stressful process of career planning and job search.
2. **Attract Employers:** Providing with a streamlined system to attract and engage with employers. Offers a platform for employers to recruit students 24/7, year-round, and automates on-campus and off-campus recruiting processes to reduce manual work.
3. **Enhance Brand:** Improving institution's brand and reputation in the marketplace through best-in-class career development services infrastructure and improved student outcomes.
4. **Gain Visibility & Control:** Empowering educational institutions with complete control and visibility into your student outcomes and job placement. Providing visibility & control at every level.

### The Framework to Elevate, Powered by GetJobReady



In current challenging times, student (& parent) anxiety about not being able to develop the necessary competencies to succeed professionally and find a job upon graduation are at the top. Tackling this challenge is paramount to the success of a higher education institution, and the institution's success depends on the student outcomes. Market leading institutions like yours are turning to new strategies and approaches to maximize their value proposition, through career pathways and mentoring for students and streamlined engagement with employers.

### The GetJobReady Platform



The GetJobReady Platform helps students plan, prepare, and pursue the best path to a successful transition from college to career:

### **1. ASSESS**

Conduct assessments to learn about their career goals, interests, values, skills, and preferences.

#### **Features**

1. Know what's important to them, including criteria for their career selection
2. Receive guidance that covers such areas as personality types, motivational traits, and top job areas to pursue
3. Define and clarify their academic and professional goals
4. Explore their career possibilities: Identify all the choices that are available to them as they consider their career path, both short-term and long-term
5. Review the current market trends, opportunities and challenges impacting their field of interest

### **2. DEVELOP**

Develop strategies to achieve their professional goals and prepare to increase confidence and motivation to be successful in their job search.

#### **Features**

1. Develop resume using Resume Builder, including creating a PDF version of resume to post on online job search directories
2. Establish a polished, professional online presence (LinkedIn Profile, Profile on Job Search Sites)
3. Get interview advice to help learn the art of interviewing: Review interviewing strategies, tips, and best practices
4. Prepare for a library of most asked interview questions, including approaches to answering them — Questions on education, Questions on experience, Behavioral questions, Questions about Strengths and Weaknesses, Questions about salary, Open-Ended questions
5. Prepare to ask an interviewer question to show their interest and gauge "fit", including company culture
6. Practice mock interview sessions

### **3. PLAN**

Develop the plan, step-by-step, through the complete career planning and job search process.





## Features

1. Develop job search strategy and timeline
2. Map out the best plan of action while in college
3. Request appointment with career services office to discuss your career plans, job-readiness, and job search plan, or discuss your graduate school plans
4. Create a "best fit" companies list matched to their job goals and career interests
5. Learn how to research companies and job roles, and how to make the best impression in a competitive job market
6. Ask faculty and past employers for reference letters

## 4. EXECUTE

Connect with employers for job opportunities, including internships and other experiential learning experiences.

## Features

1. Map out the best plan of action while in college.
2. Build professional, Job-Ready skills through class projects, volunteer opportunities, summer internships and other experiential learning opportunities
3. Maximize their career opportunities by improving their employment marketability and job opportunities
4. Conduct an ongoing progress review to address any job search challenges and to refine job searching strategies & tactics
5. Gain access to guidance on follow-up communications and salary negotiation strategies

**GetJobReady** offers all the above services at "**free of cost**" to all the colleges and students.

## 5. Term and Termination:

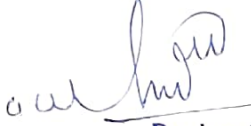
This Memorandum of Understanding shall come into force on the date of its signing by the parties and shall remain in force for a period of **3 (Three)** years and thereafter it may be further extended with a written mutual consent of the parties. Either party may terminate this MoU by giving 60 days prior notice in writing to the other.

Your data is secure with **GetJobReady**. You own and retain all rights to your data. We value the trust colleges, students and employers place in us. We do not share user information with other, third-party organizations for their marketing or promotional use. Your information is safe and accessible to you and your users only.



**GetJobReady** utilizes some of the most advanced technologies for data security available.

For and on behalf of Commissioner of Collegiate Education, Telangana



Name: Dr. G. Yadadri  
Designation: Regional Joint Director of Collegiate Education.

Witness:

1. 

2.

For and on behalf of RiseSharp Technologies Pvt. Ltd.



Name: K. Mohan Menon  
Designation: Vice, President  
RiseSharp Technologies Pvt. Ltd.

Witness:

1.

2.